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Note: The business booklet is a general guide for purpose of information only and business travelers should seek appropriate advice and exercise diligence before taking action on specific issues. The Embassy is not responsible for any decisions taken by business men based on the information given in this booklet. The list of companies/hotels/agencies etc. are mentioned in the booklet is only illustrative and **do not in any way carry Embassy's endorsement.** Any suggestions/additions for improving the booklet are welcome and may kindly be sent to the Commercial Wing of the Embassy at the given contact address.

MESSAGE

It gives me great pleasure that the Embassy of India, Prague, is bringing out the revised edition of “India and Czech Republic – Doing Business”. We have incorporated changes since the last edition came out in March, 2008. In a sense, the events have overtaken us as the two way trade has grown faster than we could have envisaged at the time. It has gone up fourfold in last four years. This indeed reflects dynamism of the economies of the two countries. Despite the global slow down, India’s growth rate is expected to be 7.2% in 2009. In 2010, this is expected to go up to 8.5%, and 9% next year.

When the first edition was brought out in 2004, we were hoping to attain an annual target of US\$300 million. In 2009, the bilateral trade exceeded US\$ 1,030 million. During our Commerce Minister visit to Czech Republic in September 2008, our Commerce Minister and the Czech Minister of Industry and Trade agreed that the target should be to double the bilateral trade in next three years.

As Czech Republic assumed the EU Presidency, India has also moved closer to the European Union. Our attempt is to bring together business sectors of both countries. We hope that this volume would contribute to this process.

Place: Prague
Date: March, 2010

(D.P. Srivastava)
Ambassador of India

2. Fact sheet on India and the Czech Republic

Fact Sheet on India

Land Area: 3.29 million sq. kms.

Capital: New Delhi Population of Delhi: 13,782,976 (census 2001)

Political System and government: Indian attained independence from British rule on August 15, 1947. The 1950 Constitution provides for a parliamentary system of government with a bicameral parliament and three independent branches: the executive, the legislature and the judiciary. The country has a federal structure with elected governments in States. There are 28 states and 7 Union Territories (administered directly by the Central government).

Population: 1,166 million (July, 2009 est.) Population growth rate: 1.548% (2009 est.)

Life expectancy: 66.6 years Male: 65.13 years, Female: 67.17 years (2009 est.)

Languages spoken: English enjoys associate status but is the most important language for national, political, and commercial communication. Hindi is the national language and primary tongue of 30% of the people. There are 18 other official languages.

Major Religions: Hindu 80.5%, Muslim 13.4%, Christian 2.3%, Sikh 1.9%, other 1.8%, unspecified 0.1% (2001 census)

Literacy: 61%, Male 73.4% Female 47.8% (2001 census)

Climate: Varies from tropical monsoon in south to temperate in north

Time Zone: GMT + 5 ½ Hours

Currency Unit:: Indian Rupees **Exchange Rate:** US 1: Rs. 46.91 (March 2010)

GDP (official rate of exchange): \$1.095 trillion (2009- est)

GDP growth rate: 7.2% (2009-2010 est)

GDP – Per Capita (PPP): \$ 3,100 (2009 est)

GDP (Sector wise): Agriculture 17.5%, Industry 20%, Services 62.6% (2009 est.)

Industries: Textiles, chemicals, Food processing, Steel, Transportation equipment, Cement, Mining, Petroleum, Machinery, Software

Global Trade: Exports \$ 131930 million, Imports \$ 218534 million
(April 09–Jan 2010)

President: Smt. Pratibha Devisingh Patil (since 25 July, 2007)

Prime Minister: Dr. Manmohan Singh (since 22 May, 2009)

Minister of External Affairs: Shri S.M. Krishna

President: elected by an electoral college consisting of elected members of both houses of Parliament and the legislatures of the states for a five year term ((no term limits); election last held on 19 July, 2007. Smt. Pratibha Devisingh Patil was elected the first woman President of India, by a large margin securing 66% per cent of the votes. Shri Mohammad Hamid Ansari was elected new Vice-President on August 10, 2007.

Parliament: Bicameral Parliament consists of the **Council of States or Rajya Sabha** (a body consisting of not more than 250 members up to 12 of whom are appointed by the President, the remainder are chosen by the elected members of the State and territorial assemblies. Members serve 6 year term. **People Assembly or Lok Sabha** (545 seats; 543 elected by popular votes, 2 appointed by the President. Members serve 5 year term. Last elections were held in April/May, 2009 and next will be held in 2014.

Fact Sheet on Czech Republic

Brief History

Following the First World War, the closely related Czechs and Slovaks of the former Austro-Hungarian Empire merged to form Czechoslovakia on October 28, 1918. In 1939, Bohemia and Moravia, which comprise the present day Czech Republic, became German Protectorates, while Slovakia experienced a brief period as an independent nation till 1945.

After World War II, a truncated Czechoslovakia fell within the Soviet sphere of influence. After assumption of power by the Communists in 1948 Coup, a Constitution was adopted establishing a “people democracy”. In 1968, socialism was proclaimed through a new Constitution and the country’s name was changed to the Czechoslovak Socialist Republic (CSSR). In 1968, an invasion by the Warsaw Pact troops ended the efforts of the country’s leaders to liberalize Communist party rule and create “socialism with a human face”. With the collapse of soviet authority in 1989, Czechoslovakia regained its freedom through a peaceful “Velvet Revolution” and the official name was changed to Czechoslovak Federal Republic (CSFR). On 1 January, 1993, the country underwent a “velvet divorce” and Czech and Slovak Republics becoming two independent States. Joined NATO in 1999 and European Union in 2004.

Name:	The Czech Republic
Area:	78,884 sq. kms.
Capital:	Prague (Population 1.18 million)
Other major cities:	Brno (Po. 0.38 million), Ostrava (0.32 million), Plzen (Pop. 0.17 million) Karlovy Vary (Pop. 0.05 million)
Population:	10.2 million Male 5 m, Female 5.2 million
Regions	Fourteen self- governing regions including Prague, came into existence from January 1, 2000. They are: Prague, Central Bohemia, Plzen, Karlovy Vary, Usti, Liberec, Hradec, Kralove, Pardubice, Vysocina, South Moravia, Olomouc, Moravia-Silesia and Zlin.
Climate:	Continental, with warm summers and cold winters.
Ethnic Groups:	Czech: 9.27 million (90.06%) Moravian 0.37 million (3.62%) Slovak 0.18 million (1.78%)
Religion	Agnostic 5.99 million (58.28%) Roman Catholics 2.71 million (31.65%) Protestants 0.55 million (5.32%)
Language	Czech 94.9%, Slovak 2%, others 2.3%

Literacy	99%
Time Diff.	4- ½ behind IST; 3 ½ hours behind IST (Summer)
Political System:	Parliamentary democracy with President as Head of State and Prime Minister as Head of Govt. Bicameral legislature - Chamber of Deputies (200 members), four year term. Senate (81 members) set up in 1996, one-third (27) of whose members seek election after every 2 years. The last elections to the Chamber of Deputies were held in June, 2006. Coalition government headed by Mr. Mirek Topolanek of Civic Democrats (ODS) took office in January, 2007. The coalition government resigned on 24.3.2009 after it lost no confidence vote in the Chamber of Deputies. Czech President on April 10, 2009 appointed Mr. Jan Fischer, as Prime Minister on the basis of an agreement between the parties of the outgoing government coalition of Civic Democrats (ODS), the Christian Democrats (KDU-CSL) and the Greens, and the opposition Social Democrats (CSSD). The interim government is to rule until elections in May 2010.
President	Mr. Vaclav Klaus (Re-elected on 15.2.2008)
Prime Minister	Mr. Jan Fischer (since 8 May, 2009)
Deputy PM	Mr. Jan Kohout and Mr. Martin Bartak (since May 8, 2009)
Foreign Minister	Mr. Jan Kohout
Minister of Industry and Trade	Mr. Vladimir Tosovsky
Currency:	Czech Koruna Exchange Rate: US \$ 1: KC 18.50 (Mar 2009)
Major Industries:	Metallurgy, machinery and equipment, motor vehicles, glass, armaments, aircrafts
Global Trade:	Exports \$ 112.425 billion (2009) Imports: \$ 104.294 billion (2009)
Major Crops:	Wheat, Barley, Sugar-beet, potatoes
GDP	US \$ 189.7 billion (2009 est.) (official rate) GDP per capita (PPP): US \$ 25,100 (est. 2009) GDP Growth: -4.2% (2009 est.)

3. **Key Economic Indicators**

- GDP (PPP): \$ 3.561 trillion (2009 est.)
- GDP (per Capita) US \$ 1,032 (2009) (at nominal exchange rate)
- GDP (Per Capita) US \$ 2,932 (2009) (Purchasing Power Parity)
- GDP Growth Rate: 7.2% in 2009-2010, 8.5% in 2010-2011, 9% in 2011-12(est.)
- Industrial Growth: 8.2% (estimated) (2009-2010)
- Service Sector Growth: 8.7 % (2009-2010 est.)
- Inflation (CPI) : 11.4% (Average for April- December 2009)
- Exports : US \$ 131930 million (April 2009 – Jan 2010)
- Imports US \$ 218534 (April 2009 to Jan 2010)
- Services Sector Growth: 8.7% in 2009-2010
- Cumulative FDI Inflows: US \$ 19.38 billion (April- November 2009)
- Total IT Export US \$ 47.3 bn (2008-2009), growth 28.7% over 5 years.
- Foreign Exchange Reserves: US \$ 278.7 bn (as on Feb 5, 2010)

- Fiscal deficit: 6.9% of GDP (2009-2010 est.), 5.5% of GDP (2010–2011 est.) and 4.0% of GDP(2011-12 est.)

As per the advance estimates of GDP for 2009-2010, released by Central Statistical Organization, the economy is expected to grow at 7.2% in 2009-2010, with the industrial and the services sectors growing at 8.2% and 8.7% respectively. This is expected to go up to 8.% next year, and 9% in the subsequent year. Indian economy is the fourth largest economy in the world as measured by purchasing power parity and 12th largest in the world by nominal value.

Foreign Trade

EXPORTS AND IMPORTS: (PROVISIONAL)

JANUARY

APRIL-

JANUARY

EXPORTS (including re-exports)		
2008-2009	12869	160438
2009-2010	14343	131930
%Growth 2009-2010/2008-2009	11,5	-17,8
IMPORTS		
2008-2009	18228	272037
2009-2010	24705	218534
%Growth 2009-2010/2008-2009	35,5	-19,7
TRADE BALANCE		
2008-2009	-5359	-111599
2009-2010	-10362	-86604
Figures for 2008-09 are the latest revised whereas figures for 2009-10 are provisional		

Major Exports: mineral fuels, petroleum products, gems and jewellery, iron and steel, organic chemicals, nuclear reactors, heavy machinery etc.

Major Export partners: US 12%, UAE 10.8%, China 5.1%, Singapore 4.8% UK 3.6% (April 2008- Feb 2009)

Major Imports: Crude oil, machinery, gems, fertilizers, chemicals

Major Import partners: China 10.8%, Saudi Arabia 6.9%, US 6.7%, UAE 6.7% (2008)

Snapshots of Macro-Economic Indicators of Czech Republic

	2005	2006	2007	2008	2009
Gross Domestic Product <i>(current prices) CZK billion</i>	2 983.9	3 222.4	3 535.5	3 689.0	
GDP per capita <i>(current prices) CZK billion</i>	291561	313868	342493	353701	
GDP <i>%, y/y, real terms</i>	6.3	6.8	6.1	2.5	-4.2
Exports of goods and services <i>%, y/y, real terms</i>	11.6	15.8	15.0	6.0	
Imports of goods and services <i>%, y/y, real terms</i>	5.0	14.3	14.3	4.7	
Agregate labour productivity <i>%, y/y</i>	5.2	4.9	3.3	0.8	0.0
Unit labour cost <i>%, y/y</i>	-1.2	0.7	2.8	5.3	
ILO general unemployment <i>%,avrg.</i>	7.9	7.1	5.3	4.4	6.7
Industrial production <i>%, y/y</i>					
Average gross nominal wages <i>%, y/y</i>	5.1	6.4	7.3	8.4	
Average real wages <i>%, y/y</i>	3.1	3.8	4.4	2.0	
Inflation <i>%, average</i>	1.9	2.5	2.8	6.3	1.0
CZK/EUR <i>average</i>	29.784	28.343	27.762	24.942	26.445
CZK/USD <i>average</i>	23.947	22.609	20.308	17.035	19.057
General government deficit (surplus) <i>CZK bn</i>	-106.7	-84.9	-23.9	-77.4	
General government deficit (surplus)/GDP	-3.6	-2.6	-0.7	-2.1	
State budget balance <i>CZK bn</i>	-56.3	-97.6	-66.4	-19.4	-192.4
State budget balance/GDP <i>%</i>	-1.9	-3.0	-1.9	-0.5	
General government debt <i>CZK bn</i>	885.4	948.3	1 023.8	1 104.9	
General government debt/GDP <i>%</i>	29.7	29.4	29.0	30.0	
State debt <i>CZK bn</i>	691.2	802.5	892.3	999.8	
State debt/GDP <i>%</i>	23.2	24.9	25.2	27.1	

Source: Czech Statistical Office, Ministry of Labour and Social Affairs of the CR, Czech National Bank (CNB), Ministry of Finance of the CR

4. Economic Profile and Investment Climate- India & Czech Republic

Why Invest in India

There are several good reasons for investing in India:

- The largest democracy and the 4th largest economy (in terms of purchasing power parity) in the world. India is also the tenth most industrialized country in the world.
- With its consistent growth performance (**7.2% in GDP in 2009-2010 and 8.5% in 2010-2011, 9% next year**) and abundant high skilled manpower, India provides enormous opportunities for investment, both domestic and foreign.
- Home to approximately 1.1 billion people with a fledgling middle class of approx. 350 million is one of the largest emerging markets in the globe.
- It also has 54% of population below the age of 25 years i.e. a head count of over 500 million people guaranteeing the future growth of availability of labour, productivity, and consumerism.
- Goldman Sachs has put Brazil, Russia, India and China (or in short BRIC) as the group of countries which has started taking full charge of growth of the global economy. Considering the recent studies conducted on BRIC, India would overtake most of the G-8 countries in a few decades time from now. According to the study “dreaming with BRICS” by Goldman Sachs, Indian economy is expected to continue growing at the rate of 5% or more till 2050.
- Since the beginning of economic reforms in 1991, major reforms initiatives have been taken in the fields of investment, trade, financial sector, exchange control simplification of procedures, enactment of competition and amendments in the intellectual property rights etc.
- India provides a liberal, attractive and investor friendly investment climate that provides freedom of entry and exit, investment, location, production, choice of technology, import and export etc. Foreign investment is welcome in almost all sectors barring those of strategic concern. **FDI inflows approved in the period August 1991- December 2009, has been US \$ 168,358 million (source: Department of Industrial Policy and Promotion, Ministry of Commerce and Industry).**
- Easy communication through English, the main business language in India.

- Thrust on technology, innovation, and knowledge based industries and services.
- Rich base of mineral and agricultural resources.
- Well developed R& D infrastructure and technical and marketing services. India has joined the select club of countries with advanced technology in some areas such as space research, atomic energy, supercomputing and oceanography.
- One of the largest manufacturing sectors in the world, spanning almost all areas of manufacturing activities.
- Legal protection for intellectual Property Rights.
- India offers tax incentives to encourage investments in Special Economic Zones, priority industries and to promote industrialization of industrially disadvantageous areas.
- Rupee is convertible on Current Account at market determined rate.
- Free and full repatriation of capital, technical fees, royalty and dividends.
- No income tax on profits derived from export of goods.
- Complete exemption from customs duty on industrial in-outs and Corporate Tax holiday for 5 years for 100% Export Oriented units and units in export Processing Zones.
- Developed banking system, commercial banking network.
- Corporate Tax applicable to the foreign companies of a country with which agreement for Double Taxation exists, can be one which is lower between the rates prevailing in any of the two countries and the treaty rate.
- India has been recognized as destination for business and investment opportunities with an assured potential for attractive investment.

Potential of Investment in India

Infrastructure

- An investment of US \$ 320 billion would be required in the infrastructure sector during the Eleventh Five Year Plan these investment are to be achieved through a combination of public investment, public-private partnerships (PPPs) and exclusive private investments wherever feasible. **The country's infrastructure sector accelerated by 5.3% in November 2009 backed primarily by growth in steel and cement production. Steel production grew at the highest rate- 11.7% during the month. Cement production also picked up by 9%, production of petroleum refinery products also grew by 4.9%.**

Aviation

- Foreign equity participation in airport infrastructure is permitted up to 74 per cent with automatic approvals and up to 100 per cent in special permission.
- FDI up to 40 per cent is permitted in domestic air-transport services.
- Foreign investors are allowed to have representation (up to 33 per cent in domestic airline companies).
- Investment opportunities of US\$ 110 billion are being envisaged up to 2020 with US\$ 80 billion in new aircraft and US\$ 30 billion in development of airport infrastructure, according to the Investment Commission of India.

Telecommunications

- Third largest telecom network in the world, second –largest among the emerging economies after China.
- On an average, approx. 8 million users are added per month, making Indian the world's fastest growing telecom market.
- Liberal Foreign Investment Regime: FDI limit increased from 49% to 74%.
- The government is promoting telecom manufacturing by providing tax sops and establishing telecom-specific Special Economic Zones.
- The government plans to auction the spectrum for 3G services by inviting bids from domestic as well as foreign players. The 3G spectrum is among the major investment opportunities and is expected to attract investments worth US \$ 8-10 billion during 2008-2011.
- International and foreign players can enter this segment through joint ventures with Indian companies with a stake of not more than 74 per cent.

Automobile Industry

- **The size of the Indian automotive industry is expected to grow at 13% per annum over next decade to reach around US \$ 120 billion to US \$ 159 billion by 2016.**
- **The total investments required to support the growth are estimated at around US \$ 35 billion to US \$ 40 billion.**
- **Total exports in automotive sector would be around US \$ 30 billion to US \$ 35 billion of which components exports would account for US \$ 20 billion to US \$ 25 billion and vehicle exports for the rest.**
- **Mergers and acquisitions and joint ventures have continued to be the driving force in the Indian automotive industry in sync with the dynamics of the an open economy.**

Pharmaceuticals

- **The pharmaceutical market was worth US \$ 16.6 billion in 2007-2008; the domestic retail market is expected to cross the US \$ 10 billion mark in 2010 and reach an estimated US \$ 12 billion to US \$ 13 billion by 2012.**
- **The outsourcing opportunity is set to grow to US \$ 53 billion in 2010 from US \$ 26 billion in 2006.**
- **Retail sales of pharmaceuticals were US \$ 7.7 billion in 2007-2008.**
- **Domestic consumption accounted for nearly 46 per cent and exports for the remaining 54 per cent of total industry revenues.**
- **The pharmaceutical manufacturing outsourcing market is valued at US \$ 1.1 billion and the segment is growing at thrice the global market rate.**
- **India's share of the outsourcing market is estimated to increase from 2.8 per cent in 2007 to 5.5 per cent in 2010.**

Healthcare

- **The healthcare industry in the country, which comprises hospital and allied sectors, is projected to grow 23 per cent per annum to touch US\$ 77 billion by 2012 from the current estimated size of US\$ 35 billion, according to ASSOCHAM report.**
- **With average household consumption expected to increase by more than seven per cent per annum, the annual healthcare expenditure is projected to grow at 10 per cent and also the number of insured is likely to jump from 100 million to 220 million.**
- **The medical equipment industry is around US\$ 2.17 billion and is growing at 15 per cent per year. It is estimated to reach US\$ 4.97 billion by 2012.**

- Clinical trials have the potential to become a US\$ 1 billion industry by 2010 and the health services outsourcing sector has the potential to grow to US\$ 7.4 billion by 2012, from US\$ 3.7 billion in 2006.
- The Government launched the National Rural Health Mission (NRHM) in 2005. It aims to provide quality healthcare for all and increase the expenditure on healthcare from 0.9 per cent of GDP to 2-3 per cent of GDP by 2012. During the 2009 interim budget, the government allocated US\$ 2.42 billion for NRHM.

Information Technology

- Domestic IT market (including hardware) reached US\$ 24.3 billion in FY 2008-09 as against US\$ 23.1 billion in FY 2007-08, a growth of 5.3 per cent. Domestic IT BPO grew by 40 per cent during 2008-2009.
- Government is setting up e-governance initiatives and increasing its IT spends/outlays; allocation has increased from \$ 96 million in 2006-2007 to \$ 175 million in 2007-2008.
- Demand for domestic BPO services increasing rapidly, with nice verticals like healthcare and retail fast gaining traction.
- KPO is now growing at a rapid pace with MNCs setting up third party captive units for data analytics, data modeling etc. Opportunities span across several service offerings; legal process outsourcing (LPO), financial and market research and engineering services outsourcing, which are considered fast moving service offerings.
- Legal process and Intellectual Property (IP) research outsourcing, India offers impressive opportunities to scale up , with a large pool of legal professional (over 1 million lawyers and over 70,000 law graduates passing every year) and cost arbitrage.
- Business, financial and market research, wave of new entrants comprising captive research centers set up by leading global investment banks, foreign banks and consulting firms, as well as several third party service providers and leading BPO players.

Energy

- According to a report by CII, India's energy sector will require an investment of around US \$ 120 billion- US \$ 150 billion over next five years.
- The government has revised its target of power capacity addition to 92,700 MW in the 11th Five Year Plan (2007-2012), from the earlier estimate of 78,577 MW (as on June, 2007) to sustain the growth of economy.
- Further, according to Planning Commission estimates, renewable energy projects worth US \$ 16.50 billion, for generation of 15,000 MW power, would come up in 11th Plan.

- **Government has earmarked a total capacity subsidy of US \$ 6.88 bn for providing electricity connections and for distribution of infrastructure to rural households.**
- **NTPC is planning scale up its capacity from present 30,000 MW to 75,000 MW by 2017.**
- **India has launched solar energy mission which aims to generate 20,000 MW of solar power by 2022.**
- **100 per cent FDI is allowed in all segments of power sector. There is zero customs on import of capital goods for mega power projects.**

Financial Sector

- **As per the Securities and Exchange Board of India (SEBI), number of registered FIs as on January 29, 2010 was 1697 and the cumulative investments in equity since November 1992 to January 29, 2010, was US\$ 72.51 billion.**
- **Financial services and real estate sector rose by 9.5 per cent in the first quarter of 2009-10.**
- **The World Bank and India have concluded negotiations for loans worth US\$ 3.2 billion for recapitalizing state-run banks and funding for the India Infrastructure Finance Company Ltd.**
- **India is the fifth largest life insurance market in the emerging insurance economies globally and the segment is growing at a healthy 32-34 per cent annually. total life insurance premium in India is projected to grow to US\$ 259.72 billion by 2010-11. Life Insurance Corporation (LIC) is bullish on growth and is targeting business in excess of US\$ 59.14 billion by 2011-12.**
- **The government is planning to ease restrictions on foreign investments in insurance, banking and pensions, and allow foreign direct investment (FDI) of 49 per cent from the present 26 per cent.**

Biotechnology

- **The Indian biotech sector's overall turnover in 2008-09 was US\$ 2.51 billion, as compared to US\$ 2.13 billion in 2007-08. Bio-pharma contributed US\$ 1.6 billion; bio-agri nearly US\$ 311.28 million, bio-industrial segment US\$ 99.19 million and bio-informatics grew 15 per cent to touch US\$ 45.65 million.**
- **The Indian biotechnology sector is likely to become a US\$ 5 billion industry by 2010. A Report by CII stated, "India is ranked among the top 12 biotech destinations in the world and is the third biggest in Asia-Pacific in terms of the number of biotech companies."**
- **Biotechnology industry in India has notched up a growth of 20 per cent during 2007-08 and the revenues earned were worth US\$ 2.56 billion as against US\$ 2.1 billion during the previous fiscal. Research services touched US\$ 500 million and bio-IT (bioinformatics) was US\$ 250 million.**

- **The Department of Biotechnology (DBT), Govt of India, has also decided to set up a unique Health Biotech Science Cluster (HBSC) at Faridabad. DBT is exploring avenues to fund research, focus on the opportunity of bio-similar products and create infrastructure to scale-up human resources to support a shift to high-end research in the long term**
- **India is already being globally recognized as a manufacturer of economical, high quality bulk drugs and formulations. With a huge base of talented, skilled and cost competitive manpower, and a well-developed scientific infrastructure, India has great potential to become a leading global player in biotechnology.**

Policy on Foreign Direct Investment

- India has the most liberal and transparent policies on FDI among the emerging economies. FDI up to 100% is allowed under the automatic route in all activities/sectors except the following which require prior approval of the Government:
 - i) Manufacture of cigars and cigarettes of tobacco and manufactured tobacco substitutes;
 - ii) Manufacture of Electronic Aerospace and Defence Equipments: all types
 - iii) Manufacture of items exclusively reserved for Small Scale Sector with more than 24% FDI
 - iv) Proposal in which the foreign collaborator has an existing financial/technical collaboration in India in the “same” field
 - v) All proposals falling outside notified sectoral policy/caps
- The Department of Industrial Policy and Promotion is the nodal agency for information and assistance to foreign investors. The FDI policy is reviewed on continuous basis and changes in sector policy/sectoral equity cap are notified through Press notes by the Secretariat for Industrial Assistance (SIA), Department of Industrial Policy and planning (DIPP). All press notes are available at www.dipp.nic.in
- Under automatic route, FDI does not require any prior approval either by the government or by RBI. The investors have to notify only within 30 days to the Regional office concerned of RBI.
- Application for all FDI cases, except non- Resident Indian (NRI), Export Oriented Units (EOU), and for FDI in Retail trading should be submitted to the FIPB Unit, Department of Economic affairs, Ministry of Finance. Application for NRI investment, EOU and FDI in retail trading (single branded product) cases should be submitted to SIA in Department of Industrial Policy and Promotion.

Investment in Czech Republic

- The Czech Republic – a member of the EU, OECD, NATO, WTO, IMF, and EBRD- is an open market economy, parliamentary democracy, and one of the most successful post-transformation countries.
- Czech Republic has a stable economy and a quality infrastructure.
- The Czech Republic is one of the most successful transition economies in terms of attracting foreign direct investment. Over 130,000 Czech firms across all sectors are supported by foreign capital. Since 1993, more than Euro 50 billion in FDI has been recorded and the inflow of FDI per capita is among the highest of the Central European countries for the past six years. According to an Ernest and Young survey, the Czech Republic is the seventh most attractive country for investors in the world. The survey further states that the main investment targets in Europe are in the automotive sector and cutting edge technologies. This trend is confirmed by the structure of investment currently flowing in the Czech Republic.
- For investments in transport and logistics, good for its perfect location with regard to consumption and production zones. This, together with its EU membership, makes the country a perfect gateway to the single European market of 455 million consumers.
- Since the Velvet Revolution in 1989, the Czech economy has grown steadily and the standard of living has been increased substantially. After recovering from a slight slowdown caused by the worldwide recession at the turn of the millennium, GDP growth soared above 6.6% in 2007, reaching one of the highest levels among European countries, while inflation remained low and unemployment decreased.
- The Czech Republic has one of the most advanced transport networks in Central and Eastern Europe. Its geographical position makes it a natural crossroads for major transit corridors. The Czech Republic is ranked among the world's most advanced countries in terms of transport-network density. The significance of the Czech Republic as a transit hub has grown since the country became a member of the EU Single Market covering the area of the EU 15 and the new members in Central and Eastern Europe.
- Investors - both foreign and Czech - have the possibility to obtain investment incentives whose purpose is to support the introduction or expansion of production in the manufacturing industry and projects in the area of business support services and technology centers.
- Due to the long tradition and great diversity of the country's industry, it offers vast sourcing opportunities for the business. Moreover, the Czech legal framework and business ethic ensure smooth and safe contracts with the Czech businesses.
- The Czech Republic combines an outstanding level of general education with strong science and engineering disciplines. According to a 2005 OECD study, the country ranked first among European countries in terms of the percentage of the

population that has achieved at least upper secondary education. Technical education in the Czech Republic has a long tradition and enjoys a strong reputation around the world. The availability of technically educated graduates at a fraction of the cost of western labour creates a perfect environment for both manufacturing and R&D-oriented companies.

- Prague ranks highest of all post-communist capitals in terms of standard of living. In most respects the Czech lifestyle approaches Western standards, even though the cost of living remains substantially lower - average prices of goods and services in Prague still do not amount to even half of those in Zurich.
- The system of investment incentives in the Czech Republic is set up differently for various types of investment projects. Support takes several forms - from tax relief and contributions for job creation to grants for business operation and training and re-qualification. Incentives are awarded to projects in the manufacturing industry and in the areas of research and development and business support services. There is also a programme of support for smaller-scale projects in regions worst affected by unemployment.
- The Czech Republic is a member of Multilateral Investment Guarantee Agency (MIGA), an international organization for protection of investment belonging to the World Bank-IMF group. India and Czech Republic have also signed Bilateral investment Protection Agreement.
- For protection of property rights, the Czech Republic is a signatory to the Berne, Paris and Universal copyright conventions.
- Under the Czech law, foreign and domestic entities are treated identically in all areas of property rights to investment incentives. The government does not screen any foreign investment projects with the exception of defense and banking sectors.
- No limitation exist concerning the distribution and expatriation of profits by Czech subsidiaries to their foreign parent companies other than obligation of joint stock companies and limited liabilities companies to generate a mandatory reserve fund and pay withholding taxes. Besides India, CR has treaties to prevent double taxation with many countries.
- Well-developed institutional framework to facilitate business e.g. banks/financial institutions, promotional agencies like Czech trade, Czech Invest, apex industry organizations, Chambers of Commerce & Trade Fairs authorities.
- Joint ventures are encouraged and supported by the Czech Republic. CzechInvest maintains a database and will try to match a potential Czech partner.

Detailed information regarding investment opportunities, incentives etc. can be found at the Web Site of **Czech Invest** and **Czech Ministry of Trade and Industry**. The contact details are as follows:

Czech Invest
Stepanska 15, 1200 Prague 2, Czech Republic
Tele 00-0420- 296 342 694
Web site: www.czechinvest.cz

Ministry of Trade and Industry
Na Frantisku 32,
11015 Prague 1, Czech Republic
Tele 00-420- 224 852 028
Fax 00-420-224 221 582
Web site: www.mpo.cz

5. Landmarks in Bilateral Trade & Economic Relations

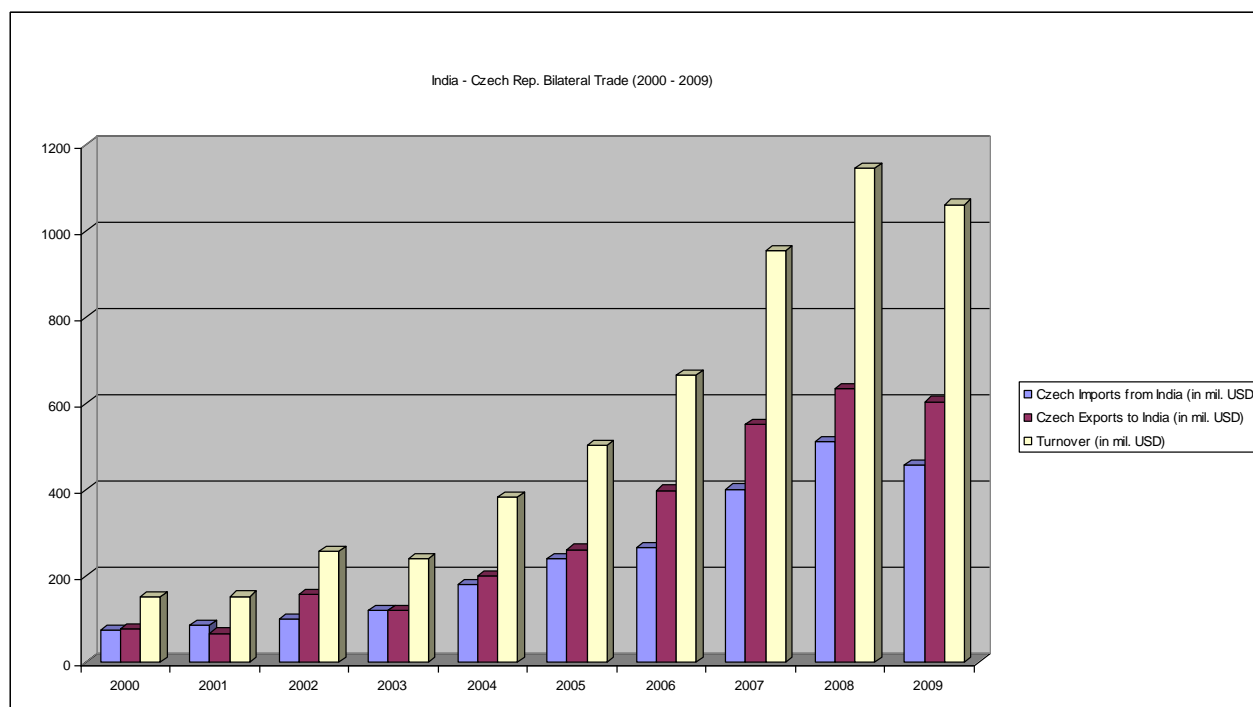
- 1920: Czechoslovakia established a Consulate in Bombay in 1920 and in Calcutta thereafter.
- 1930s: The famous Czech Shoe Company Bata Works had 120 Czechoslovak nationals employed in Calcutta in the 1930s.
- 1950-1990s: Czechoslovakia a major trading partner of India among the Central and East European States (Trade on the basis of a five-year Trade and Payment Agreement)
- 1966: Agreement on the use of nuclear energy for peaceful purposes.
- 1973: Agreement on scientific, technical and industrial cooperation.
- 1978: Agreement on cooperation in sea transportation.
- 1993: Payment switched over to freely convertible currencies.
- 1993: IOC awarded a US\$370 million contract for Kandla-Bhatinda Pipeline to Skodaexport.
- 1995: First Session of India-CR Joint Economic Committee (JEC) meets in Prague.
- 1998: Tatra Udyog Joint Venture set up at Hosur; Production under licensing at BEML in Bangalore dates back to 1986.
- 1998: Bilateral Investment Promotion and Protection Agreement (BIPA) ratified on 6/2/98.
- 1999: Double Taxation Avoidance Agreement (DTAA) w.e.f. 2000.
- 1999: Air Services Agreement 14/9/99.
- 2001: Skoda Auto Assembly Plant at Aurangabad launches Octavia cars in Indian market.
- 2003; Sale of Nova Hut (NH), largest Czech steel company to LNM Holdings - 2003: Vectra Ltd, Indian partner of Tatra JV acquires 21% stake in parent Tatra Koprivnice company, a major truck producer. With effect from September 2003, Tatra Udyog has changed its name to Tatra Trucks India Ltd. (TTIL).
- Infosys Technologies sets up a BPO in Brno in 2004 and new facilities inaugurated by Czech President in April 2007.
- Ashok Leyland acquires truck manufacturing unit of Czech company Avia in 2006.
- Tata Tea, through its UK Tetley Group acquires the biggest Czech tea company Jemca in 2007.
- Alok Industries acquires Mileta textile company in 2007.
- Motherson Auto acquires FP Formagrau in 2007.
- Spentex India acquires Schoeller Litvinon in 2007.
- Lloyd Coil s.r.o. acquires Czech company Luvata s.r.o in 2008
- Lloyd Electric and Engineering acquires Janka Engineering s.r.o in 2009.

6. Bilateral Trade Figures

Particulars	2007	% change	2008	% growth	2009	% growth
1. Czech Exports	552.518	51.59	634.839	+15	604.232	-5
2. Czech Imports	401.754	39.20	510.628	+27	456.371	-10
3. Total Trade	954.272	44.16	1145.467	+20	1060.604	-7

Source: Czech Statistics (in USD million)

Graphic presentation of the two-way trade between India and the Czech Republic



7. Composition of Bilateral Imports/Exports

Czech Imports

Commodity	2009	% change	2008	% change	2007	% change
Articles of apparel and clothing accessories	66.114	-4.6	69.292	+28.1	54.085	+45.1
Road vehicles (including air-cushion vehicles]	50.254	+136.4	21.259	+402.5	4.231	-30.1
Textile yarn, fabrics, made-up articles, n.e.s.	48.612	-21.8	62.201	+30.2	47.788	+37.9
Electrical machinery, apparatus and appliances, n.e.s.	45.581	-7.8	50.517	+67.8	30.100	+35.2
Medicinal and pharmaceutical products	45.212	+56.4	28.906	+40.2	20.620	+14.3
Iron and steel	32.490	-44.2	58.248	-26.7	79.488	+314.6
Power-generating machinery and equipment	17.815	-41.3	30.370	+38.6	21.916	+58.6
Footwear	17.159	-1.6	17.437	+29.7	13.440	+36.6
Manufactures of metals, n.e.s.	16.093	-6.2	17.152	+31.9	13.007	+25.7
Organic chemicals	15.371	-17.7	18.674	+43.2	13.037	+0.2
Total imports from India	454.739	-10.6	510.628	+27.1	401.754	+50.8

Czech Exports

Commodity	2009	%change	2008	%change	2007	%change
Road vehicles (including air-cushion vehicles)	141.065	-16.7	169.249	+4.0	162.720	+35.4
General industrial machinery and equipment, n.e.s.	71.683	-15.7	85.011	+53.7	55.304	+28.2
Power-generating machinery and equipment	71.339	+27.2	56.082	-7.7	60.778	+86.1
Organic chemicals	54.476	-5.2	57.451	+88.5	30.474	+63.1
Electrical machinery, apparatus and appliances, n.e.s.	34.189	+7.6	31.763	+53.5	20.686	+2.9
Machinery specialized for particular industries	30.938	-13.4	35.727	-48.7	69.680	+70.5
Metalworking machinery	26.534	-12.1	30.171	+17.0	25.791	+114.4
Telecommunications and sound-recording, equipment	21.907	-42.3	37.985	+85.2	20.511	+79.3
Manufactures of metals, n.e.s.	20.759	+55.8	13.325	+38.5	9.624	+38.2
Iron and steel	20.517	-1.8	20.890	+81.7	11.495	+6.6
Total Exports to India	604.232	-4.8	634.839	+14.9	552.518	+38.5

Source: Czech Statistics (in USD million)

8. Current Bilateral Agreements

- Mutual Extradition of Fugitive Criminals
- Scientific Technical and Industrial Cooperation
- Trade Agreement on Economic Cooperation.
- Consular Convention
- Cooperation in Shipping
- Cooperation in the field of Culture, Education and Sciences
- Bilateral Investment Promotion and Protection Agreement (BIPPA)
- Protocol on Foreign Office Consultations
- Air Services Agreement
- Double Taxation Avoidance Agreement
- Agreement between Czechoslovakia and India on Scientific, Technical and Industrial Cooperation
- Agreement on Scientific Cooperation between Indian National Science Academy and Academy of Sciences of the Czech Republic
- Working Programme on Science & Technical Cooperation between the Czech Academy of Sciences and Council of Scientific and Industrial Research
- Joint Declaration between Czech Ministry of Education and Ministry of Human Resources Development of India
- Agreement on Cooperation in the Field of Health and Medical Sciences

9. List of Official Visits since 2000

Dates of visit	Details of visit
Jan 2010	Secretary (Micro Small and Medium Enterprises) Shri Dinesh Rai
Sept 2009	ISRO Chairman, Shri Madhavan Nair.
Sept 2009	Director General CSIR, Shri S.K. Brahmachari.
June 2009	External Affairs Minister Shri S.M. Krishna
April 2009	Secretary (Higher Education) Shri R.P. Agarwal
Nov 2008	Czech Minister of Industry and Trade Mr. Martin Riman
Sept 2008	Minister of Commerce and Industry Shri Kamal Nath
Sept 2008	Minister of State for External Affairs Shri Anand Sharma
Dec, 2007	Visit of Senate Chairman, Dr. Premysl Sobotka
Nov 2007	Visit of Czech Foreign Minister Mr. Karel Schwarzenberg
Aug 2007	Secretary (West) Shri Nalin Surie
Mar 2007	Visit of Deputy Minister of Foreign Affairs, Ms. Helena Bambasova
Jan 2006	Visit of Czech Prime Minister Jiri Paroubek
Nov 2005	Visit of Czech President Vaclav Klaus
Dec 2004	Dr. Miroslav Somol, Deputy Minister of Industry & Trade
Oct 2003	Minister of Defence, Shri George Fernandes visits Czech Republic
Sep 2003	Minister of State for External Affairs, Shri Digvijay Singh visits Czech Republic
Jun 2003	Minister of Power, Shri Anant Gangaram Geeta, visits Czech Republic
Jun 2003	Apparel Export Promotion Council of India (AEPC) visits Czech Republic
Feb 2003	Mr. Jiri Rusnok, Minister of Industry & Trade leads the Czech delegation at IETF. Mr. Jaroslav Tvrdik, Minister of Defence lead the Czech delegation at Aero India 2003 in Bangalore
Jan 2003	Dr. Miroslav Somol, Deputy Minister of Industry & Trade leads a business delegation to India
Oct/Nov 2002	Commerce Secretary, Shri Dipak Chatterjee leads Indian delegation to the 5 th Session of the Indo-Czech Joint Economic Committee Meeting in Prague.
Sept 2002	Minister of Heavy Industries and Public Enterprises, Shri Balasaheb Vikhe Patil visits Czech Republic
Sept 2002	Secretary(EAA) Shri Shashank visits Prague for 2 nd round of FOC (Foreign Office Consultations)
Aug 2002	A Czech delegation led by Mr. Jiri Rusnok, Minister of Trade & Industry visits India
Aug 2002	Czech Deputy Minister of Environment Mrs. Eva Tylova visits India to attend WISTEX 2002
Mar 2002	BSM of Synthetic & Rayon EPC (SRTEPC) visits Prague
Feb 2002	Minister of State for External Affairs Shri Oman Abdullah visits Czech Republic
Sept 2001	A multi product delegation of Federation of Indian Exporters Organization visits Czech Republic
Aug 2001	Three member delegation led by Prof. G. Mehta, President of the Indian National Academy visits Czech Republic
March 2001	Prime Minister of the Czech Republic, Mr. Milos Zeman pays a State Visit to India
Feb 2001	Czech Minister of Defence Mr. Vladimir Vetchy visits India
Jan 2001	The Chief General Staff of the Czech Republic, Lt. Gen Jiri Sedivy visits India
Sept 2000	Shri Yashwant Sinha, Minister of Finance visits the Czech Republic to attend World Bank/IMF meeting
Jun/Jul 2000	Speaker of the Lok Sabha Shri G.M.C. Balayogi leads an eight member multi-party Parliamentary delegation to the Czech Republic.

10. Major Czech Companies Doing Business with India

1. TATRA, a.s.

Stefanikova 1163
742 21 Koprivnice
Tel.:+420 556 491 111, Fax: +420 556 493 773, E-mail: tatra@tatra.cz
<http://www.tatra.cz>

(Manufacturer and sale of TATRA trucks and spare parts)

Joint-venture Company:

TATRA TRUCKS INDIA LIMITED.
1050, 5th Cross, 12th Main HAL 2nd Stage, Indiranagar
Bangalore 560 038
Tel.: +91 80 527 53 84-5, Fax: +91 80 527 26 84

2. SKODA AUTO a.s.

V. Klementa 869
293 60 Mlada Boleslav
Tel.:+420 326 811111, Fax: +420 326 811932
www.skoda-auto.cz, www.skoda-auto.com
Tel.: +420 326 811676(5), Fax: +420 326 811932,
E-mail: detlef.wittig@skoda-auto.cz

(Manufacturer and distributor of vehicles, engines and accessories)

Assembly Plant:

SKODA AUTO INDIA Pvt. Ltd.
E-76, MIDC, Waluj Industrial Estate City
Aurangabad, Maharashtra
Tel.: +91 240 255 2941/42/43, Fax: +91 240 255 2944
E-mail: skoda@skoda-auto.co.in

3. MTH Praha, a.s.

Kandertova 1a/1131
180 00 Praha 8
Tel.: +420 284 093 202, Fax: +284 093 281,
mth@mth.cz, www.mth.cz

(Bidding for various Railway Projects in India)

Joint-venture company:

MTH INDIA Pvt. Ltd.
408-409, Chiranjiv Tower,
43, Nehru Place, New Delhi
Tel.: +91 51608335, 51608336, 51608337
Fax: +911611810

4. **SKODA (INDIA) Pvt.Ltd.**
6th Floor, Akashdeep Bldg.
26A, Barakhamba Road
New Delhi – 110 001
Tel.: +91 11 23315337, 23314133,
Fax: +91 11 23714746
E-mail: skodaind@nda.vsnl.net.in
5. **SKODA (INDIA) Engineering Pvt. Ltd. (India)**
26, Commander-in-Chief Road, Egmore,
Chennai - 600 105
Tel.: +91 44 42148796
Fax: +91 44 42148798
E/mail: skodaindiapl@airtelbroadband.in
6. **SKODA POWER a.s.**
Tylova 57, 316 00 Plzen
Tel.: +420 378 185 999
Fax: +420 378 134 910
E-mail: info.power@skoda.cz
www.skoda.cz
(Manufacturer and supplier of Power engineering systems on turnkey basis.
Dealing in some power projects in India)

Partner in India:

SKODA POWER Pvt.Ltd.

13th FLOOR, Regent Square, Merhauri Gurgaon Rd.
Gurgaon 122 002 Delhi
Tel.: +91 1245 067 375

7. **PREXIM DIESEL, spol. s r.o.**
Peluskova 1399
198 00 Prague 9
Tel.: +420 281 090 290, 281 090 291-7
Fax: +420 281 940 021, E-mail: praha@preximdiesel.cz
www.preximdiesel.cz
(Export of diesel generating sets to India)
Joint-venture company
RAI PREXIM (INDIA) Pvt. Ltd.
9-A, Connaught Place
New Delhi – 110001
Tel.: +91 11 23311681, 23321270, Fax: +91 11 23327598, 23317117
E-mail: info@raiprexim.com
www.raiprexim.com
8. **PROKOP INVEST, a.s.**

Delnicka 35
533 01 Pardubice
Tel: +420 466 655 300, Fax: +420 466 655 301,
E-mail: prokop@prokop.cz
www.prokop.cz

(Products: Machines and equipment for mills, Flour handling in bakeries, Electro and control systems, Grain silos, Machines for artificial sausage casings)

Representation in India:

PROKOP ELTEX Pvt. Ltd.

1054/21 Avanashi Road
Coimbatore – 641 018
Tel.: +91 422 2214 981, Fax: +91 422 2693 741
E-mail: prokopeltex@vsnl.com

9. MOTORPAL, a.s.

Humpolecka 9
587 41 Jihlava
Tel.: +420 567 131 111, Fax: +420 567 132 272
E-mail: motorpal@motorpal.cz

(Manufacturer of fuel injection pumps. Collaborating with M/s Kirloskar Cummins Ltd., Pune for manufacture of above pumps in India)

10. CHETENG, s.r.o.

Sumavska 35
658 56 Brno
Tel.: +420 541 531 111, Fax: +420 541 211 187
E-mail: cheteng@cheteng.cz
www.cheteng.cz
Tel.: +420 541 532 213, E-mail; coupekm@cheteng.cz

(Complete engineering and supply services for the realization of the industrial plants)

11. CKD BLANSKO HOLDING, a.s.

Gellhornova 1
678 18 Blansko
Tel.: +420 516 401 111, Fax: +420 516 417 344,
E-mail: holding@ckdblansko.cz
www.ckdblansko.cz

(Production of water turbines and pumps, small hydraulic turbines, pipeline closures, gates and equipment for dams, steel structures for objects of water supplies, machine tool, research, development of water power plant equipment. Technical collaboration with BHEL)

12. CKD GROUP a.s.

Na Sychrove 975/8

101 27 Praha 10
Tel.: +420 267 212 304, Fax: +420 272 767 870
E-mail: info@ckd.cz
www.ckd.cz

- 13. CKD NOVE ENERGO, a.s.**
Member of CKD HOLDING, a.s.
Klecakova 1947, 190 02 Praha 9
Tel.: +420 296 648 315, Fax: +420 284 812 148
E-mail: info@ckdenergo.cz

- 14. VH-services spol s.r.o.**
Mikulasske nam. 18
326 00 Plzen
Tel no. +420 377 226 216, Fax : +420 377 226 217
E-mail : office@vhsLtd.cz,
www.vhsLtd.cz
(Export of various machine tools, spares and accessories to India)

Liaison offices in India:

VH-Services Ltd.

276A-Masjit Moth
Behind South Extension II.
New Delhi – 110 049
Tel.: +91 11 6567 8437, Fax: +91 11 4134 5277
E-mail: vhsLtd@aitelebroadband.in

Agent for Calcutta area:

**Electronic Components & Spares
(ECOSPA)**

Girindra Bhawan
62, Charu Chandra Avenue
Calcutta – 700 033
Tel/Fax: 0091 33 2466 3120

Agent for Chennai area:

VHS-Mechatronics Services Private Ltd.

15/1, Mel-Aynambakkam Road, of Ambattur Vanaghrum Road
Aynambakkam
Chennai - 602 102
Tel.: +91 44 2653 0120, Fax: +91 44 2653 2109
E- mail: info@groupmechatronics.com

- 15. SKODA MACHINE TOOLS, s.r.o.**

Tylova 57
303 80 Plzen

Tel.: +420 378 132 788, Fax: +420 378 134 427,
E-mail: info@cz-smt.cz
www.cz-smt.cz
(Manufacturer and trading in machine tools and accessories).

- 16. ADAST, a.s.**
Mirova 2/87
679 04 Adamov
Tel.: +420 516 511 111, Fax: +420 516 511 123
www.adast.cz
(Tel.: +420 516 511 001, Fax: +420 516 511 003, E-mail: adastgr@adast.cz
(Research, development, manufacture and marketing of machines and equipment
for printing sector. Supplying off-set printing machinery Adast Dominant 745 to
India)

Sales Representative in India:

AMIT INTERNATIONAL

319, Functional Industrial Estate
Patparganj, Delhi-110092 INDIA
Phone: 011 - 22146434 - 22155203 - 22155187
Fax: 011 - 22549320
Mobile: 9810152056
Email: mgraphic@vsnl.com
www.adastindia.com

- 17. STROJIMPORT, a.s.**
U nakladoveho nadrazi 6
130 00 Praha 3
Tel.: +420 222 863 216, 290, 260, Fax: +420 222 863 299,
E-mail: marketing@strojimport.cz
www.strojimport.cz
(Tel.: +420 222 863 201, 202, Fax: +420 222 863 210,
E-mail: sekretgr@strojimport.cz)
(Export/ Import of machine tools and forming machines)

Representative Office in India:

Representative of Strojimport Mumbai
Marcopia, 5, Pedder Road
Mumbai 400 026
E-mail: stroj@bom3.vsnl.net.in

- 18. OMNIPOL, a.s.**
Nekazanka 880/11
112 21 Praha 1
Tel.: +420 224 011 111, Fax: +420 224 012 241,
E-mail: omnipol@omnipol.cz

www.omnipol.cz

(Import and Export of Defence related equipment. Collaborating with OFB, Heavy Vehicle Factory, Avadi and Heavy Engineering Corporation, Ranchi)

Liaison Office:

OMNIPOL Ltd.

51-M Niti Marg, Chankyapuri

New Delhi

E-mail: delhi@omnipol.cz

Tel. and fax (0091-11) 26889207

19. ELDIS Pardubice, s.r.o.

Delnicka 469

530 03 Pardubice

Tel.: +420 466 052 443-5, +420 466 052 445, Fax: +420 466 670 423

E-mail: marketing@eldis.cz

www.eldis.cz

(Defence related business. Collaborating with HAL, Hyderabad)

20. Aircraft Industries, a.s.

Na Zahonech 1177

686 04 Kunovice

Tel.: +420 572 816 110, 24001893, Fax: +420 572 816 112, 224 011 846

E-mail: let@let.cz

www.let.cz

(Development, production, marketing, sale, maintenance, repair and product support of the turboprop aircraft and the gliders. Lease of small scale consumer aircraft (type L 410 UVP-E9 to Archana Airways, Delhi)

Representative for India:

BHARTIA VEHICLES & ENGINEERING CO. LTD.

Tel.: +91 120 2895295, 2895733, 2896063, Fax: +91 120 2895457

E-mail: bhartiyavehicles@bhartiyavehicles.com

21 JABLONEX, a.s.

Palackeho 3145/41

466 37 Jablonec nad Nisou

Tel.: +420 483 350 111, Fax: +420 483 317 191,

E-mail: info@jablonexgroup.cz

www.jablonexgroup.cz

(Leading exporter of fashion jewellery, jewellery components, Christmas tree ornaments and gift items)

- 22. TAJMAC – ZPS, a.s.**
Trida 3. kvetna 1180
764 87 Zlin, Malenovice
Tel.: +420 577 532 991, 577 531 111, Fax: +420 577 533 626
E-mail: info@tajmac-zps.cz
www.zps.cz
- 23. ZETOR, a.s.**
Trnkova 111
632 00 Brno
Tel.: +420 533 430 111, Fax: +420 533 430 528
E-mail: zetur.@zetur.cz
Tel.: +420 533 430 600, E-mail: phubocan@zetortractors.cz
(Manufacture, sale of tractors)
- 24. TECHNOEXPORT, Praha, a.s.**
Vaclavske nam. 1
113 34 Praha 1
Tel.: +420 2 24475038, Fax: +420 2 24224158,
E-mail: info@technoexport.cz,
E-mail: president@technoexport.cz
<http://www.technoexport.cz>
(Export and import of investment units and machinery for food, chemical, petrochemical and rubber industries)
- 25. STROJEXPORT, a.s.**
Vaclavske namesti 56
113 26 Praha 1
www.strojexport.cz
Tel.: +420 224 033 201, Fax: +420 224 247 286
E-mail: vavra@strojexport.cz
(Export of machinery)
- 26. AZD Praha, a.s.**
Zirovnicka 2/3146
106 17 Praha 10
Tel.: +420 267 287 111, Fax: +420 272 650 831
E-mail: info@azd.cz
www.azd.cz
Fax: +420 272 656 142, E-mail: gnr.rsp@azd.cz
(Complete deliveries of control, signaling, information and telecommunication equipment primary for rail and road transportation)

Exclusive representation for South Asia:

HYTRONICS Enterprises
24-B Electronic Complex, Kushaiguda
Hydarabad – 500062
(INDIA)

27. Magneton a.s.

Hulinska 4,
767 53 Kromeriz
Czech Republic
Tel 00420- 573 592 100
Fax 00420- 573 592 101
Email: pestuka@magneton.cz
Web: www.magneton.cz

Indian partner:

Panalfa Autoelektrik Pvt.LTd

M-34 Greater Kailash II Market
New Delhi 110048
Tele 0091-11- 2921 9901/ 9902/9062/9063/9064
Fax: 0091-11- 2921 9903
Email: contact@panalfaautoelektrik.com

(Producers of automotive starters and alternators)

28. Novitex Fashions a.s.

Vaclavske Namesti 2074/37
110 00 Praha Nove Mesto
Mrs. Eva Rybkova. CEO
Tele 565 321 646
rybkova@novitex.cz

29. VÍTKOVICE POWER ENGINEERING,a.s.

Ruská 1142/30
706 00, Ostrava Vítkovice
Kancelář Praha
Vitkovice Power Engg. a.s.
Václavské náměstí 773/2
Tel: +420 221 181 560
FAX:+420 221 181 579

- 30. Vitkovice Machinery Group**
Vitkovice a.s.
Ruska 2887/101
706 02 Ostrava-Vitkovice
Tel.: +420 595 956 000
Fax: +420 595 956025
- 31. Air World Services s.r.o.**
Pplk. Sochora 30/724
170 00 Praha 7
Mr. Pavel Tocik
Managing Director Tel.: +420 233 313 197
Fax: +420 233 313 198
E-mail: pavel.tocik@aws-aws.com
- 32. SIGMA GROUP a.s.**
Industrial Pump Division
Mr. Miroslav Valch
T: +420 585 652 744
- 33. MONTY-TEX s.r.o.**
K lukam 288/17
142 00 Praha 4
Mr. Rajiv Bhargav

11. Indian Business in Czech Republic

- * **ROSH a.s. (ROSH Ltd.)**
Main Office:
Ostravska 140
735 14 Orlova - Poruba
Tel: +420 596 514 097-8
Fax: +420 596 512 479
E-mail: roshas@rosh.cz
www.rosh.cz
E-mail: vivek-ojha@rosh.cz
(Trading in textile)

- * **STAR IMPEX s.r.o.**
Areal BHARAT
Kolbenova 29/568
198 00 Praha 9
Tel.: +420 281 864 390, Fax: +420 281 861 390
E-mail: starimpex@more.cz
Website: www.starimpex.net
- Established in 1992 in Prague
- Branches in Brno and Frydek-Mistek and Slovak Republic
- Dealing in textiles, decorative handmade articles from wood, brass, leather, artificial jewellery, porcelain products, glass gifts

- * **ZATISI CATERING GROUP**
Smetanovo nabrezi 18
Praha 1
Tel: +800 118 888
Fax: +420 222 204 453
E-mail: catering@zatisigroup.cz
Website: www.pfd.cz
(Dining company)

- * **SKYLARK, s.r.o – HAVELI**
(Import of textiles, garments, leather goods)
RESTAURANT HAVELI
Dejvicka 6
160 00 Praha 6
Tel: +420 233 344 800
Fax: +420 233 341 349
E-mail: skylark.praha@worldonline.cz
Website: www.haveli.cz

- * **AMEX INTERNATIONAL PVT. LTD.**
 Anglicka 13
 120 00 Praha 2
 Tel: +420 257 762 046, 257 762 047
 Fax: +420 257 762 048
 Mobile: +420 602 308 777
 E-mail: amexint@volny.cz
 (Consulting services, trading business)

- * **ASTANGA AJURVEDA s.r.o.**
 Dr. George Eassey, O.M.D.
 Karlovo nam. 17, budova C
 120 00 Prague 2
 Tel.: +420 221 986 396
 Fax: +420 224 922 270
 Website: www.astangaayurveda.com
 E-mail: 123@eassey.com
 (Consultations in ayurvedic medicine)

- * **DATA s.r.o.**
 Nachodska 2030
 (Areal Sychrov)
 193 00 Praha 9 – Horni Pocernice
 Tel.: +420 775 247 606
 www.prirodnikamen.cz, www.naturalstone.cz
 (Import of Indian natural stones, processing and fitting)

- * **Ajurveda v dennim zivote s.r.o.**
 Ayurveda in daily life
 Bartlova 27/47
 193 00 Praha 9 – Horni Pocernice
 www.ajur.cz
 E-mail: info@ajur.cz
 Tel.: +420 608 607 000
 (Panchkarma Clinic and shop of Indian Ayurvedic herbs)

- * **SHIVA INTERNATIONAL**
 Stare namesti 26/27
 Brno
 Tel: +420 545 233 604, Fax: +420 543 212 09
 E-mail: shiva@volny.cz
 Executive Directors & Partners:
 (Nature of Business: Import/Wholesale/Export of readymade garments and home textiles)

- * **INDIAN RESTAURANT TAJ**
Behounska 12/14
602 00 Brno
Tel/Fax: +420 542 214 372
Mobile: +420 777 167 330
E-mail: tajbrno@volny.cz
www.tajbrno.cz

- * **CAPATI**
Taborska 11
140 00 Praha 4
Tel: +420 776 627 415, 776 265 666, 775 627 415
E-mail: malhotrasumitin@yahoo.com
- Dealing in handicrafts, Indian spices, fashion jewellery,
- Imports from India

- * **RONIA, spol. s r.o.**
RASOI Indian Restaurant
Dlouha trida 741/13
110 00 Praha 1 – Stare Mesto
Tel.: +420 222 328 400, 721 882 557, Fax: +420 222 323 349
E-mail: restaurant@rasoi.cz
www.rasoi.cz

Indian/NRI Companies invested in Czech Republic

- * **Arcelor Mittal Ostrava a.s.**
Vratimovska 689
707 02 Ostrava – Kuncice
www.mittalsteelostrava.com
Tel.: +420 597 331 111
Tel.: +420 595 686 943, Fax: +420 596 238 541
(Steel plant)

- * **Avia Ashok Leyland Motors s.r.o.**
Beranovych 140, 199 03 Praha 9
Tel.: +420 266 142 011, Fax: +420 266 142 051
www.avia-trucks.com
E-mail: info@aal.cz
Chief Operating Director
(Trucks)

- * **Jemca a.s. / Tata Tea Tetley**
Na Hrebenkach 815/126
Praha 5 Smichov
Tel.: +420 257 941 458
www.jemca.cz
(Tea)

- * **Infosys BPO s.r.o.**
Holandska 3
639 00 Brno
Tel.: +420 516 116 555, Fax: +420 543 236 349
www.infosys.com/BPO-service

- * **Schoeller Litvinov k.s.**
Nadrazni 557,
436 01 Litvinov- Horni Litvinov
Tele +420 476 769 111
Fax: + 420 476 112 243
www.schoeller-textil.co
(Textile)

- * **Mileta International**
Husova 2153
508 14 Holice, Czech Republic
Tele 493 654 404, Fax 493 654 415,
Email: gopi@mileta.cz
(Textile)

- * **MSSL Advanced Polymers s.r.o.**
Masarykovo nam. 1484
53230 Pradubice, Czech Republic
Phone/fax: + 420-466501812
www.formagrau.cz
(Auto components)

- * **Medicamenta a.s**
Belohorska 39/260
16900 Praha 6,
Tele 00420 234 714 342
Fax 00420 234 714 360
Email: coufal@medicamenta.cz
(Pharmaceuticals)

- * **Lloyd Coils Czech s.r.o.**
Karlovo Namesti 10, 12000
Prague 2, Czech Republic

- **Minda Schenek Plastic Solutions s.r.o.**
Amperova 493, CZ (Automotive parts)
462 08 Liberec
Tele 00420 488 055 111
Fax 488 055 150
Dina.zerkova@schenk-ps.cz

- **Janka Engineering s.r.o.**
Lloyd electric and Engineering Ltd.
Vrazska 143
153 00 Praha 5 – Radotin (Air conditioning)
Tel.: +420 602 417 106
E-mail: milan.maxa@janka.cz
Tel.: +420 251 088 800
Tel.: +420 724 092 114

- **Dina- Hitex spol. s.r.o**
Zdanska 987,
685 01 Bucovice
Tele 00420- 517 380 820
517 324 503
Fax 517 324 504 (Medical Material)
s.singh@dina-hitex.com

- **PMP Pal International s.r.o.**
Mladoboleslavska 15
197 05 Praha 9
Tel: + 420 284 010 111
Fax: + 284 010 630 (Manufacture, trade and services)
E-mail: lenka.cermakova@pmpauto.eu

**REPRESENTATIVES OF INDIAN PHARMACEUTICAL COMPANIES (IPC)
IN CZECH REPUBLIC**

- * **INTERCHEMIA PRAHA spol. s r.o.** (Representative of IPC Ranbaxy)
Anny Letenske 1108/15
120 00 Prague 2
Tel.: +420 222 513 543, Fax: +420 221 511 058
E-mail: interchemia@interchemia.cz
www.interchemia.cz
office@interchemia.cz

- * **AVICENNA** (Representative of IPC Himalayan Drugs)
Podleskova 23336/2
106 00 Prague 10,
Tel : +420 272 760 792
E-mail: Avicenna@avicenna.cz
www.avicenna.cz
Mr. Joseph Kutek, Director General

12. Embassy Addresses

Location of Embassy of India, Prague

Milady Horakove 60-93, 170 00, Prague 7, Czech Republic

Please see our website for precise location and for more information: www.india.cz

Telephone/Fax/ Email:

Tel:257533490

Fax: 257533378/257533285

Email: sscom@india.cz

Commercial Wing

Tel: 257532252 (Direct)/257533490

Fax: 257533378

Email: commerce@india.cz

Working hours: 0900-1730 (Mon-Fri)

Location of Czech Embassy in New-Delhi

50-M Niti Marg, Chankyapuri, 110021, New Delhi

Tel: 0091-11- 26110205, 26110318, 26110382

Fax: 26886221

Email: newdelhi@embassy.mzv.cz

Website: www.mzv.cz/newdelhi

Commercial Wing

Tel: 0091-11-26886218 (Direct)/26110205/26110318/26110382

Fax: 26886221

Email: commerce_delhi@embassy.mzv.cz

Working Hours: 0800-1600 (Mon-Fri)

Consulate General in Mumbai

“Markopia”

5, Dr. G. Deshmukh Marg (5, Peddar Road)

400 026 – Mumbai

Tel.: 022 24924484, 24909456

Fax: 022 24950442

E-mail: gkbombay@bom3.vsnl.net.in

Working hours: Monday – Thursday: 9:00 a.m. – 4:30 p.m.

Consular Section: 10:30 a.m. – 12:00 Noon

Honorary Consulate in Chennai

64, Thirumalai Pillai Road, T. Nagar

Chennai – 600 017

Tel.: 044 2815 7877, 2815 7130

Fax: 044 2815 7885

E-mail: chennai@honorary.mzv.cz

Working Hours Monday to Thursday: 10:30 a.m. – 12:00 Noon

Honorary Consulate in Kolkata

“KOH-I-NOOR” Building, 5th Floor, Suit No. 27

105, Park Street

Kolkata – 700 016

Tel.: 033 2226 0124, 2226 1683

Fax: 033 2226 4161

Working Hours Monday to Thursday: 10:30 a.m. – 12:00 Noon

13. Useful Information for Business Travelers

i) Visa requirements:

It would be advisable to plan for business visa well in advance as Embassies have their own processing time. Kindly note that the applications should be complete in all respects including the required documentation for smooth facilitation of visa by the Embassy.

Business visa - India

Visiting hours: 0930 – 1200 hrs. (Monday to Friday, except holidays)

Requirements:

- Application form duly filled in and signed by applicant.
Form can be downloaded from Embassy website www.india.cz
- Recent passport size photo pasted on form.
- Request letter from Czech company
- Invitation letter from Indian company.

Business visa fee

For Czech nationals: CZK 3800

For other nationals: visit our website for details

Note: Fee needs to be paid in cash and is non refundable.

Processing time

Normally three working days for Czech nationals.

For nationals other than Czech, it could take up to five working days.

Business visa- Czech

Visiting hours: 0900-1100 hrs (Mon-Thu)

Requirements:

- Original Visa Application form duly filled in and signed. Forms cannot be downloaded from website.
- Photo glued on form.
- Passport
- Request letter from Indian company

- Invitation letter from Czech company
- Copy of air ticket
- Medical Insurance

Besides the above, the visa officer may also ask for documents such as confirmation of accommodation or documents for sufficient funds for living expenses in the Czech Republic.

Visa fee: Euro 60 (sixty) for 3 months, single/multiple entries, short time visa.

Processing time: Five days.

Kindly check Embassy's website www.mzv.cz/newdelhi for more information and latest updates.

ii) Documentation

- Copies of your passport/visas in case of theft or loss of passport. (Embassies normally ask for identification papers.)
- Additional Photographs
- Business cards and official letterheads/stamps of company
- Company Brochure- Information about the company and its products should be easy to read and compact. Indian companies could consider translation in Czech, though English is increasingly spoken and understood as a business language.

iii) Flight Information

- Presently there is no direct flight from India or the Czech Republic. The usual mode of travel is through Frankfurt, Vienna, Paris, London or Zurich. Daily connections are available.
- Popular airlines are Air India/Czech airlines (CSA)/ Lufthansa/Swiss Air/Austrian Air.
- Domestic Travel: Indian Airlines, Sahara and Jet Airways operate daily flights to major cities in India. CSA operates in the Czech Republic.

Contact address of some Travel Agents in India

- Sita World Travel-4, Malcha Marg Shopping Centre, Diplomatic Enclave, New Delhi-21. Tel: 26111122. Email:info@sitaincoming.com
- Mercury Travels Ltd- Jeevan Tara Bldg, Parliament St. Tel: 23362008
- Cox & Kings- Indra Place, H-Block, Connaught Circus. Tel: 23738811

Contact address of some Travel Agents in Czech

- Asiana Global Travel Service-Terronska,68, Praha-6. Tel:233081111
Website:www.asiana.cz
- Cedok-Na Prikope 18, Praha-1. Tel: 224197111. Website:www.cedok.cz
- Air Travel Service-Bubenecska 13, Praha-6. Tel:224316777.
Website:airtravelservice.cz

iv) Climate:

India: India has three major seasons; winter, summer and monsoon. The winter months (Nov to Feb) have bright, sunny days and are pleasant throughout India though Northern India could see temperatures dip at 3-4 degrees (minimum). The summer months (April-June) are hot in most parts of India with temperatures reaching about 40-45 degrees (maximum) and the monsoons (end June-Oct) could see heavy rainfall accompanied by high levels of humidity.

Czech Republic: The Czech Republic weather tends to be fairly variable in different regions as it is located on the borderline of two great climatic regimes, the Oceanic and the Continental. Normal spring/summer temperature (June-Sept) ranges from 23 degrees to 30 degrees and autumn/winter (Oct-May) between -11 and 10 degrees.

Clothing :

In India: Except for winters in northern India where you would require woollens or a jacket, preferred clothes wear would be light cottons. However, for formal business occasions it would be preferable to wear business suits.

In Czech Republic: An overcoat is necessary not just in winter but also in early spring and autumn. In summers, temperatures do fluctuate and it would be advisable to carry a light jacket just in case. Also advisable to check out the temperature forecasts, which are generally reliable.

v) **Time Difference:** Czech time is 4½ hours and 3½ hours behind IST in winter and summer respectively. The summer time starts on the last Sunday of March and ends on last Sunday of October.

International Dialing code: 0091(India) and 00420 (Czech Republic)

vi) Customs and Currency

India: Two channels for customs clearance, the Red and Green channels exist at major international airports. Duty free items include personal effects but not commercial merchandise. Expensive electronic equipment must be declared in customs on arrival and checked out on departure.

Any cash or travellers cheque over US\$ 10,000 or equivalent must be declared. Possession of narcotics is strictly prohibited.

Czech: Goods, which are not of commercial character, can be imported provided their value does not exceed Kc 6000/- & Kc 3000/- per traveller aged over 15 and under 15 respectively. A traveller is also obliged to declare at the Customs if he has Czech or foreign currencies exceeding Kc 3,50,000/. Limits for tobacco and alcoholic beverages exist. For more details and update, kindly see the customs website www.cs.mfcr.cz

Banking facilities: Banking facilities are well established both in India and the Czech Republic with major international banks operating. Facilities of currency exchange are available and all major credit cards are accepted in hotels/ shops. ATM facilities dispensing local currency are available.

Some well-known name of Banks:

In India:

State Bank of India
www.statebankofindia.com

CITIBANK INDIA
www.online.citibank.co.in

Housing Development Finance Corporation (HDFC)
www.hdfcbank.com

HSBC
www.hsbc.co.in

Bank of Baroda
www.bankofbaroda.com

Canara Bank
www.canbankindia.com

Punjab National Bank
www.pnbindia.com

Syndicate Bank
www.syndicatebank.com

In the Czech Republic:

CESKOSLOVENSKA OBCHODNI BANKA (CSOB)
<http://www.csob.cz>

KOMERCNI BANKA, a.s. (KB)
<http://www.koba.cz>

CESKA SPORITELNA, a.s.
www.csas.cz

CITIBANK a.s.
<http://www.citibank.cz>

COMMERZBANK ag, Praha
www.commerzbank.cz

DRESDNER BANK CZ a.s.
www.dresdner-bank.cz

HVB BANK CZECH REPUBLIC
www.ba-ca.cz

RAIFFAISENBANK
www.rb.cz

vii) Hotel Accommodation

India

- All categories of Hotel Accommodation ranging from deluxe five star to three star are available in all major cities.
- Most of the five star hotels have facilities for businessmen like conference services; business centers and currency exchange facilities.
- Peak tourist season is from Oct to March and it would be advisable to make advance reservations through your travel agent.

Hotels

Delhi:

- Welcomgroup Maurya Sheraton Hotel & Towers, Diplomatic Enclave, Sardar Patel Marg. Tel: +(91-11)26112233 Fax: +(91-11)26113333, Email: guest@cyber-club.com, Web: www.welcomgroup.com
- The Oberoi, Dr. Zakir Hussain Marg. Tel: +(91-11)24363030, Fax: +(91-11)24360484, Email: reservations@oberoidel.com, Web: www.oberoihotels.com.
- Hyatt Regency Delhi: Bhikaji Cama Place, Tel: +(91-11) 26791234, Fax: +(91-11)26791122, Email: hyatt@del2.vsnl.net.in Web: www.hyatt.com.
- Taj Palace, Sardar Patel Marg, Tel: +(91-11)26110202, Fax: +(91-11)26110808, Email: palace.delhi@tajhotels.com, Web: www.tajhotels.com
- TajMahal, 1 Mansingh Road, Tel: +(91-11)23026162, Fax: +(91-11)23026070, Email: mahal.delhi@tajhotel.com, Web: www.tajhotels.com.
- Intercontinental New Delhi, Barakhamba Avenue, Connaught Place, Tel: +(91-11)23411001, Fax: +(91-11)23412233, Email: newdelhi@interconti.com, Web: www.intercontinental.com.
- The Park, 15 Parliament Street, Tel: +(91-11)23732477

- Ashok, 50B Chanakyapuri, Tel: +(91-11)26110101,
Email: reservation@theashokgroup.com, Web: www.theashokgroup.com.
- Kanishka, 19 Ashok Road, Tel: +(91-11)23344422, Fax: +(91-11)23368242.

Mumbai:

- TajMahal, Apollo Bunder, Colaba.
Tel: +(91-22)56653366, Fax: +(91-22)56650323/24
Email: tmhresv.bom@tajhotels.com, Web: www.tajhotels.com.
- The Oberoi Towers, Nariman Point,
Tel: +(91-22)56324343, Fax: +(91-22)56324142
Email: reservations@oberoi-Mumbai.com,
- The Leela Kempinski, Sahar,
Tel: +(91-22)8363636, Fax: +(91-22)8363770
- Ramada Palm Grove, Juhu Beach,
Tel: +(91-22)6112323 & 6110550
- YMCA International guest house, Madame Cama Road, Cooperage
Tel: +(91-22)2025053

Chennai:

- Le Royal Meridien, 1GST Rd, St. Thomas Mount, Tel: +(91-44)22314343,
Email: Reservation@royalalmeridien-chennai.com, Web: www.lemeridien.com
- Taj Coromandel, 17 M.G. Road, High Road,
Tel: +(91-44)28272827, Fax: +(91-44)28257104
Email: coromandel.Chennai@tajhotels.com, Web: www.tajhotels.com.
- Welcomgroup Park Sheraton & Towers, TTK Road.
Tel: +(91-44)24994101, Fax: +(91-44)24997101 & 24997201,
Email: park@welcomgroup.com, Web: www.welcomgroup.com.
- The Trident, 1/24, GST Road,
Tel: +(91-44)22344747, Email: club@bol.net.in.

Kolkata:

- Oberoi Grand, 15, J.L. Nehru Road,
Tel: +(91-33)22492323, Fax: +(91-33)22491217
Email: reservation@oberoi-cal.com.
- Taj Bengal, 34-B, Belvedere Road, Alipore,
Tel: +(91-33)22233939, Fax: +(91-33)22231766/8805,
Email: Bengal.calcutta@tajhotel.com, Web: www.tajhotels.com.
- The Park, 17, Park Street,
Tel: +(91-33)22493121, Email: resv.cal@theparkhotels.com.

Bangalore:

- The Taj Westend, Race Course Road,
Tel: +(91-80)2255055 Fax: +(91-80)2200010,
Email: westend.bangalore@tajhotels.com, Web: www.tajhotels.com.
- The Oberoi, 37-39, M.G. Road,
Tel: +(91-80)5585858, Fax: +(91-80)5585960,
Email: unitresvn@oberoibl.com.

- Welcomgroup Windsor Manor Sheraton & Towers, 25, Sankey Road.
Tel: +(91-80)2269898, Fax: +(91-80)2264941,
Email: Windsor@welcomgroup.com.
- Le Meridien, 28, Sankey Road,
Tel: +(91-80)2262233, Fax: +(91-80)2262050,
Email: leme@vsnl.com, Web: www.limeridien.com.

Hotels:

Prague:

- Four Seasons Hotel, Veleslavinova 2a/1098, Praha 1.
Email: prg.reservations@fourseasons.com.
- Intercontinental Praha, Nam. Curieovych 43/5, Praha-5. Email:
Prague@interconti.com
- Hotel Diplomat, Evropska 15, Praha-6. Email: diphoprg@gts.cz
- Hotel Crowne Plaza, Koulova 15, Praha-6. Email: reserv@crowneplaza.cz

Brno:

- Hotel Voronez www.voronez.cz
- Hotel Parkhotel www.parkhotel.cz
- Hotel Holiday Inn Brno. www.holiday-inn-brno.cz

Some Indian Restaurants in Prague

Haveli, Dejvicka 6, Praha-6. Tel: 233344800-03

Rasoi, Dlouha 13, Praha-1. Tel: 222324040

viii) **Transportation:**

India

By Air- For business travellers, air travel is quickest and convenient way in view of the large size of the country. Most important cities are connected through air. Indian Airlines, Sahara and Jet Airways are the three major domestic airliners. Stiff competition among them have resulted in competitive offers and in some cases the rates are almost equal to first class a/c travel in Railways.

By Rail: Indian Railways is one of the major networks in the world. Most of India is connected through rail. Rates are reasonable and the introduction of super fast trains between major cities has seen reduction in travelling time.

By Road: Travel by road by bus or car is preferable when the distance to be covered is short.

Transportation within the cities: For the business traveller, it would be preferable to hire a car from one of the travel agencies through your host company. Metered Taxis and auto rickshaws are also available in all cities. For traveling from airport, pre-paid taxis are available from airport in some cities.

Czech Republic

Prague has a well-integrated transport system comprising of metro, tram and buses. In cities other than Prague, only tram and buses are available. The transport system is efficient and not very expensive. Tickets are available from the yellow boxes in metro stations/airport. It is also available in hotel/newspaper Kiosks. The tickets, which have a time limit, can be used in metros/trams and buses. It is also possible to buy a weekly or 15 day ticket. All tickets need to be validated when you use the transport. More information can be obtained from their website www.dp-praha.cz.

Transport from Airport to city: It is possible to hire an airport taxi from the Airport (Letiste Ruzyne) which is at a distance of about 12 miles from the city. This is slightly expensive (about Euro 16) than hiring a taxi on phone. (See car rentals). Shuttle pool service is also available. The cheapest way to travel is by bus 119 available from outside the airport, which drops you at Dejvicka (Green line Metro). By using the Green line metro, you can reach the center of the city.

Some reputable taxi firms:

AAA- Tel 233113311/14014

Halotaxi -244114411

Profitaxi- 14035

All above taxis can be hired on phone. Please insist on getting a receipt. Taxis can be hired from streets, but are often not reliable.

Car rentals (for short term use):

Avis-www.avis.cz

Budget-www.budget.cz

Czechocar-www.czechocar.cz

Transportation outside Prague: Links to other cities are available through trains, buses and to some cities by air (Brno, Ostrava and Karlovy Vary). Prague has two international train stations-Hlavni Nadrazi and Nadrazi Holesovice. Buses normally cover the distance faster than trains. Train times can be ascertained from www.cd rail.cz

ix) **Business environment and etiquettes**

Business Hours: Usual working hours in India are between 0900-1700 hrs with Saturdays and Sundays as closed holidays. It would be also useful to check out festival and local holidays.

Czech working hours start a bit early from 0800 hrs till 1600 hrs with Saturdays and Sundays as closed holidays.

Dress code: Business suits are considered appropriate for meetings in both India and the Czech Republic though light safari suits are sometimes worn in India during hot summer months.

Prior Appointments: Appointments need to be fixed in advance, more so in the Czech Republic. Impromptu meetings could be avoided. Avoid fixing meetings in the Czech Republic on Friday afternoons in summer as Czechs leave early for their country houses.

Nature of People: While Indians are warm and hospitable, Czechs tend to be more reserved and formal. Czech's serious demeanour is considered as a sign of respect to the visitor and the seriousness of the business transaction. Indians on the other hand have a friendly disposition and often open the conversation with personal enquiries about well being of families to ease business discussions. Most Czechs take lot of time to establish a good rapport and once this is achieved, the accent is towards building a long-term business relationship. Czechs are also conservative in their approach to business dealings and often take time to enquire about your company, its standing and products.

Punctuality: It is the norm in Europe. Be sure to call if you are running late for an appointment.

Greeting: In Czech Republic, a firm handshake including for women is considered appropriate. In India, it is not customary to shake hands with women unless she offers her hand. A "namaste" (both hands folded in front of you) would be more appropriate. First names are generally not used unless a sufficient rapport is established.

Gifts: Ethnic gifts could be considered, as it is an accepted practice in both India and the Czech Republic.

Note: Business travellers are advised to keep in touch with their respective Embassies. A call on the Commercial officer will not only help you in ascertaining the latest business scenario but also help us in promoting bilateral trade and updating the database. While appreciating the confidentiality of business transactions, a general feedback of the visit could be given to the Embassy.

14. Important Websites

The purpose of giving an exhaustive list of important websites is basically an attempt to familiarize the business traveller with all facets of information/data in different areas. The list includes Chambers of Commerce, Investment and Export promotion boards, foreign trade etc.

Website of Embassy of India, Prague: www.india.cz

Important websites of Indian Trade Promotion Organisations Apex Chambers of Commerce

Federation of Indian Chambers of Commerce and Industry

Federation House, Tansen Marg,
New Delhi - 110 001, India
Tel: (91) - 11 – 23738760-70
Fax: (91) -11 – 23320714/23721504
E-mail: ficci@ficci.com
Website: <http://www.ficci.com>

Confederation of Indian Industry

23 Institutional Area, Lodi Road,
New Delhi 110003, India
Tel: (91) -11 – 24629994-7, 24626164/24625407
Fax: (91) -11 – 24626149/24633168
E-mail: ciico@ciionline.org
Website: www.ciionline.org

PHD Chamber of Commerce and Industry

PHD House, Opposite Asian Games Village
New Delhi - 110016, India
Tel: (91) -11 - 26863801-04
Fax: (91) -11 - 26863135 /26568392/26855450
E-mail: phdcci@del2.vsnl.net.in
www.phdcci.org

The Associated Chambers of Commerce and Industry of India

147 B, Gautam Nagar, Gulmohar
Enclave, New Delhi 110 049, India
Tel: (91) - 11 – 26512477-79
Fax: (91) - 11 – 26512154
E-mail: assochem@sansad.nic.in
Website: www.assochem.org

Export Promotion Councils

Engineering Export Promotion Council

World Trade Centre, 14/IB, Ezra Street
Kolkata - 700 001, India
Tel: (91) - 33 – 22350442/43/44
Fax: (91) - 33 – 22215658
E-Mail: eeepcho@viascl01.vsnl.net.in
Website: <http://www.eepc.gov.in>

Overseas Construction Council of India

H-118, Himalaya House, 11th Floor,
23, Kasturba Gandhi Marg, New Delhi – 110 001
Tel: (91) - 11 – 2335 0367/2372 2425
Fax: (91) - 11 – 2331 2936
E-mail: info@projectexports.com
Website: <http://projectexports.com>

Basic Chemicals, Pharmaceuticals and Cosmetics Export Promotion Council

Jhansi Castle, 4th Floor, 7 – Cooperage Road
Mumbai - 400 039, India
Tel: (91) - 22 - 22021288/22021330/22525861
Fax: (91) - 22 – 22026684
E-mail: chemexcil@vsnl.com
Website: <http://www.chemexcil.org>

Chemicals and Allied Products Export Promotion Council

World Trade Centre, 14/IB, Ezra Street
Kolkata - 700 001, India
Tel: (91) 33 - 2221 5652/ 2235 8217/8219
Fax: (91) 33 - 2221 5657
E-Mail: capexil@capexil.com
Website: <http://www.capexil.com>

Plastics Export Promotion Council

Crystal Tower, Ground Floor, Gundivali Road No 3
Off Sir M V Road, (Andheri East),
Mumbai - 400 069, India
Tel: (91) 22 26833951/ 52
Fax : (91) 22 26833953, 26834057
E-Mail: plexconcil@vsnl.com
Website: <http://www.plexcon.org>

Council for Leather Exports

3rd Floor, CMDA Tower-II, Gandhi Erwin
Bridge Road, Egmore, Chennai-600 008, India
Tel: (91) 44 – 28594367-71
Fax: (91) 44 – 28594363-64
E-Mail: cle@vsnl.com
Website: <http://www.leatherindia.org>

Sports Goods Export Promotion Council

1-E/6, Swami Ram Tirth Nagar
Jhandewalan Extension
New Delhi - 110 055, India
Tel: (91) 11 – 23525695
Fax: (91) 11 – 27532147
E-Mail: sgepc@vsnl.com
Website: <http://sportsgoodsindia.org>

Gem and Jewellery Export Promotion Council

Diamond Plaza, 5th Floor,
391-A, Dr. Dadasaheb Bhadkamkar Marg
Mumbai - 400 004, India
Tel: (91)-22-2382 1801/1806/2380 6916
Fax: (91)-22-2380 8752/2380 4958
E-mail: gjepc@vsnl.com
Website: <http://www.gjepc.com>

Shellac Export Promotion Council

World Trade Centre, 14/IB, Ezra Street
Kolkata - 700 001, India
Tel: (91) 33 – 22353134/4556, 22341368
Fax: (91) 33 – 22353134
E-mail: sepc@vsnl.net
<http://www.shellacepc.com>

Cashew Export Promotion Council

Post Box NO. 1709, Chittoor Road
Ernakulam South, Cochin – 682 016, India
Tel: (91) 484 – 2376459
Fax: (91) 484 – 2377973
E-Mail: cashew@vsnl.com
Website: <http://www.cashewindia.org>

**Electronics and Computer Software Export
Promotion Council**

PHD House, Phase-II, 3rd Floor
Opp. Asian Game Village
New Delhi - 110 016, India
Tel: (91) 11 – 2696 5103
Fax: (91) 11 – 26853412
E-Mail: esc@vsnl.com/esc@vsnl.net.in
Website: <http://www.escindia.com>

Apparel Export Promotion Council

15, NBCC Towers, Bhikaji Cama Place
New Delhi - 110 066, India
Tel: (91) 11 - 2618 3351, 2616 9393,
2616 9394, 2616 9356, 2616 9357
Fax: (91) 11 - 26188584, 26188300
E-mail: hoadepd@nda@nda.vsnl.net.in
Website: <http://www.aepcindia.com>

Carpet Export Promotion Council

101-A/1, Krishna Nagar Street No.5, Safdarjung Enclave
(Behind Govt. Sr. Sec. School)
New Delhi - 110 029, India
Tel: (91) 11–2610 2742/26101024
Fax: (91) 11 – 2611 5299, 26165299
E-mail: cepc@nda.vsnl.net.in
Website: <http://www.indiancarpets.com>

Cotton Textile Export Promotion Council

5th Floor, Engineering Centre,
9 Mathew Road, Mumbai – 400004, India
Tel: (91)-22-23632910 to 23632913
Fax: (91)-22-23632914/23640162
Email: exprocil@bom3.vsnl.net.in
Website: <http://www.texprocil.com>

Export Promotion Council for Handicrafts

EPCH House, Pocket - 6&7
Sector – C, LSC
Vasant Kunj
New Delhi - 110 057
Tel: (91) 11 – 26135256
Fax: (91) 11 - 26135518/19
E-Mail: delhi@epch.com
Website: <http://www.epch.com>

Handloom Export Promotion Council

34 (old No.18), Cathedral Garden Road
Nunagambakkam, Chennai – 600 034, India

Tel: (91) 44 – 28276043/28278879

Fax: (91) 44 – 28271761

E-Mail: hepccatp@vsnl.com

Website: <http://www.hometextilesonline.com/index1.htm>

The Indian Silk Export Promotion Council

62, Mittal Chambers, 6th Floor
Nariman Point, Mumbai-400 021

Tel: (91) 22 - 22025866, 22207662, 22049113

Fax: (91) 22 – 22874606

E-Mail: DineshSharma@silkepc.com

Website: <http://www.silkepc.com>

Synthetic & Rayon Textile Export Promotion Council

Resham Bhawan, 78, Veer Nariman Point Road
Mumbai - 400 020

Tel: (91) 22 - 22048797/22048690

Fax: (91) 22 – 22048358/22810091

E-Mail: srtepc@vsnl.com

Website: www.synthetictextiles.org

Commodity Boards**Rubber Board**

P.B.No.1122, Kottayam,
Kerala 686 002, India

Tel: (91)-481-2571231,2571232,2571235, 2571236,2571361

Fax: (91)-481-2571380

E-mail: info@rubberboard.org.in

Website: <http://www.rubberboard.com>

Coffee Board

1-Dr, Ambedkar Veedhi, P.O. Box No. 5366,
Bangalore-560 001, India

Tel: (91)-80-2266991/92/93/94

Fax: (91)-80-2255557

Email: secy@coffee.kar.nic.in

Website: <http://indiacoffee.org>

Tea Board

14, BTM Sarani, Brabourne Road,
P.B.No.2172, Kolkata-700 001, India
Tel: (91)-33-2235-1411
Fax: (91)-33-2221-5715
E-Mail: teadevex@cal.vsnl.net.in
Website: <http://tea.nic.in>

Tobacco Board

P.B.No.322, G.T.Road,
Guntur-522 004, India
Tel: (91)-863-2358399
Fax: (91)-863-2354232
E-mail: info@indiantobacco.com
Website: <http://www.indiantobacco.com>

Spices Board

Sugandha Bhavan, N.H. Bypass,
P.B.No.2277, Palarivattom.P.O.
Cochin- 682025, India
Tel: (91)-484-2333610, 2333616, 2347965
Fax: (91)-484-2331429/2334429
E-mail: mail@indianspices.com
Website: <http://www.indianspices.com>

Service Institutions**India Trade Promotion Organisation (ITPO)**

Pragati Bhawan, Pragati Maidan,
New Delhi - 110 001, India
Phone: (91) - 11 – 23371540
Fax: (91) - 11 – 23378142
E-Mail: itpo@nda.vsnl.net.in
Website: <http://www.indiatradepromotion.org>

National Centre for Trade Information (NCTI)

NCTI Complex, Pragati Maidan, New Delhi - 110 001, India
Phone: (91) - 11 – 23371980/81
Fax: (91) - 11 – 23371979
E-Mail: ncti@x400.nicgw.nic.in

Export Credit Guarantee Corporation (ECGC)

Express Tower, 10th Floor, Nariman
Point, Mumbai - 400 021, India
Phone: (91) -222 284 5452/2284 5463/ 2284 5471/2284 5472
Fax: (91) - 22 - 22045253, 22023267
E-Mail: webmaster@ecgindia.com
Website: <http://www.ecgcindia.com>

Export Import Bank of India

Maker Chambers IV, Floor 8
222, Nariman Point
Mumbai – 400 021
Phone: (91) - 22 – 22830761, 22823320
Fax: (91) - 22 – 22 22022132
E-Mail: eximcord@vsnl.com
Website: <http://www.eximbankindia.com>

Export Inspection Council of India

11th Floor, Pragati Tower
26, Rajendra Place, New Delhi – 110 056, India
Phone: (91) - 11 – 25730016, 25712239

Indian Institute of Packaging

E-2, MIDC Area, Post Box No. 9432,
Chakala, Andheri (East)
Mumbai - 400 093, India
Phone: (91) - 22 – 28219803, 28219469
Fax: (91) - 22 – 28375302
E-mail: iip@bom4.vsnl.net.in
Website: <http://iip-in.com>

Indian Council of Arbitration

Federation House, Tansen Marg,
New Delhi - 110 001, India
Phone: (91) - 11 – 23738760, 23719103
Fax: (91) - 11 -2 3320714, 23721504

Federation of Indian Export Organisations (FIEO)

PHD House, 3rd Floor,
Opp. Asian Games Village
New Delhi – 110 016, India
Phone: (91) –11-26851310/12/14/15
Fax: (91) – 11-26863087/26967859
Email: fieo@nda.vsnl.net.in
Website: <http://www.fieo.com>

Indian Diamond Institute

Katargam, GIDC, Post Box No. 508
Sumul Diary Road, Surat – 395008, Gujarat, India
Phone: (91) - 261 – 2480809
Fax: (91) - 261 – 2481110
E-Mail: info@diamondinstitute.net
Website: <http://www.diamondinstitute.net>

The State Trading Corporation of India Ltd.

Jawahar Vaypar Bhawan
Tolstoy Marg, New Delhi-110001, India
Tel: (91)-11-23313177, (91) 11-23701177
Fax: (91) 11-23701123
E-mail: stcindia@vsnl.com
Website : <http://www.stcindia.com>, www.stcindia.org

Indian Investment Centre

Jeevan Vihar,
Parliament Street, New Delhi – 110 001, India
(91)-11-23733679, 23733702
(91)-11-23732245/23733712
E-mail: iic@giasd101.vsnl.net.in
Website: <http://iic.nic.in>

India Brand Equity Foundation

C/O Confederation of Indian Industry
249-F Sector 18, Udyog Vihar, Phase IV,
Gurgaon, 122015 Haryana
Mr. J. Bhuyan, CEO
Tele 91-124- 401 4087, 4060-67
Fax 91-124- 401 3873, 401 4057
Email: j.bhuyan@ciionline.org
Web site: www.ibef.org

Overseas Indian Facilitation Centre, (OIFC)

C/O Confederation of India Industry
Chief Executive Officer, Ms. Subha Rajan
23 Institutional Area, Lodi Road,
New Delhi 110003, India
Tel: (91) -11 – 24629994-7, 24626164/24625407
Fax: (91) -11 – 24626149/24633168
E-mail: ciico@ciionline.org
Website: www.ciionline.org

India- Czech Chamber of Commerce

Dr. Vivek Ojha, President
Taborska 7, 140 00 Praha 4,
Czech Republic
Email: vivek-ojha@rosh.cz
Tele 00420 595 514 098
Fax 00420 596 512 479

Some Important Addresses**Joint Secretary**

Secretariat for Industrial Assistance (SIA)
Department of Industrial Development
Ministry of Industry
Udyog Bhavan
New Delhi - 110 011, India
Tel.: 91-11-2301 3196, 230
Fax: 91-11-2301 5245, 23011034
E-Mail: umeshgupta@ub.nic.in
Website: <http://dipp.nic.in>, www.siadipp.nic.in

Foreign Investment Promotion Board (FIPB)

JS (ADB, FIPB & Co-ord)
Ministry of Finance & Company Affairs
New Delhi - 110 011, India
Tel.: 91-11-2309 2387
Fax: 91-11-2309 2024
Website: <http://finmin.nic.in>

Addl. Secretary

Deptt. of Information Technology
Electronic Niketan, CGO Complex
Lodhi Road
New Delhi - 110 003, India
Tel.: 2436 3078
Fax: 2436 3101, 24363731
Email: webmaster@mit.gov.in Website: <http://www.mit.gov.in>

Reserve Bank of India (RBI)

Exchange Control Department
Central Office Building
Shaheed Bhagat Singh Road
PB No. 1055
Mumbai - 400 001, India
Tel.: 91-22-2266 3596
Fax: 91-22-2266 5330, 2266 2105, 2265 4121
E-Mail: rdmumbai@rbi.org.net
Website: <http://www.rbi.org.in/>

Export Import Bank of India

Maker Chambers IV, Floor 8
222, Nariman Point
Mumbai – 400 021
Phone: (91) - 22 – 22830761, 22823320
Fax: (91) - 22 – 22 22022132
E-Mail: eximcord@vsnl.com
Website: <http://www.eximbankindia.com>

Director General, Foreign Trade

(DG FT)
Udyog Bhavan
New Delhi - 110 001, India
Tel.: 91-11-2301 1777
Fax: 91 –11 -2301 8613 , 23014436
Email: mansingh@ub.delhi.nic.in , dgft@ub.nic.in
Website: <http://www.nic.in/eximpol>
Fax: 91-484-2422 530

IMPORTANT WEBSITES FOR THE CZECH REPUBLIC

<u>General Information on the Czech Republic</u>		
Czech Business Links	www.businesslinks.cz	Czech business links
Ministry of Foreign Affairs	www.czech.cz	Official site for the Czech Republic
Doing Business in the Czech Republic	www.doingbusiness.cz	General Information on the Czech Republic, the government institutions and the top Czech Companies
Czech Info Centre	www.muselik.com	Czech Information Resource for everybody
<u>Government</u>		
The Parliament- Chamber of Deputies	www.psp.cz	Information includes legislation
Office of the Government of the CR	www.vlada.cz	
M / Industry & Trade	www.mpo.cz	Economic information
M / Finance	www.mfcr.cz	Includes database of VAT Payers and Excise Duty Payers
General Directorate of Customs	www.cs.mfcr.cz	
M / Justice	www.justice.cz	Includes the Czech Company Register
M/ Transport	www.mdcr.cz	
M/Regional Development	www.mmr.cz	
M/Defence	www.army.cz	
M/Labour & Social Affairs	www.mpsv.cz	
M/Environment	www.env.cz	
National Property Fund	www.fnm.cz	Gov. Fund responsible for implementing privatization projects
<u>Trade Promotion</u>		
Czech Trade	www.czechtrade.cz	Czech Trade Promotion Agency

CzechInvest	www.czechinvest.org	Investment opportunities in the CR, economic data, general information
EGAP	www.egap.cz	Export Guarantee and Insurance Corp.
Export Bank	www.ceb.cz	Czech Export Bank
Your Czech Supplier	www.supplier.cz	Database of Czech Suppliers
<u>Company Contact Information</u>		
The Companies Register	www.justice.cz	Official data about all Czech legal persons engaged in enterprise
ARES- The Administrative Registers of Economic Subjects	www.info.mfcr.cz	ARES enables searching for all economic subjects registered in the CR
Hoppenstedt Bonnier	www.hoppbonn.cz/project/ www.hbi.cz	Major companies in CR
Inform Net Partners	www.inform.cz	Inform Catalogue- Czech. Company catalogue
Kompass	www.kompass.cz	Czech Company Catalogue
Albertina Data	www.albertina.cz	Company Monitor
Czech Business Directory	www.muselik.com/czech/frame.html	A listing of Czech business companies
<u>Producers' and Entrepreneurs Unions and Associations</u>		
Chamber of Commerce of the Czech Republic	www.hkcr.cz/ www.komora.cz	Trade, economic chambers
Chamber of Commerce, Brno	www.ohkbrno.cz	Trade information
Confederation of Industry of the Czech Republic	www.spcr.cz	Confederation of Industry of the Czech Republic
Chamber of Tax Advisors	www.kdpcr.cz	Chamber of Tax Advisors
Union of Accountants	www.svaz-ucetnich.cz	Union of Accountants
<u>Legislation</u>		
Iuridica	www.iuridica.eunet.cz	Legal services in the

		Czech Republic
<u>Finance</u>		
Czech National Bank	www.cnb.cz	Incl. Exchange rates of Czech National Bank
Czech Export Bank	www.ceb.cz	Export Promotion Bank
Export Guarantee and Insurance Corporation	www.egap.cz	Insurance
Exchange Rates	www.kurzy.seznam.cz	Exchange rates (only in Czech)
Finance	www.finance.cz	Finance and Economy
Prague Stock Exchange	www.pse.cz	Prague Stock Exchange
RM-System	www.rmsystem.cz	RMS Securities Market
SCP	www.scp.cz	Securities Centre Prague (SCP)
AliaWeb	www.akcie.cz	On-line access to all changes on capital markets (Only in Czech)
Patria Group-Patria Finance	www.patria.cz	Patria Online
Aspekt	www.aspekt.cz	Stock Market Guide and Directory
<u>Fairs and Exhibitions</u>		
BVV-Brno Trade Fairs and Exhibitions	www.bvv.cz	Exhibitions in Brno and relevant information
<u>Statistics</u>		
Czech Statistical Office	www.czso.cz	Official statistics covering different subjects
<u>Culture/Historical Sights</u>		
Prague Information Service	www.pis.cz	Information on cultural events and historical sights in the CR
<u>Miscellaneous</u>		
Vladni listy (The Government Pages)	www.vladnilisty.cz	Government and state authorities, Parliament, Financial and Customs Offices, Social Security Authorities, Labour Offices, Court System,

		etc.
VAT Payers	www.mfcr.cz	Database of VAT payers in the Czech Republic
Excise Duty Payers in the CR	www.mfcr.cz	Database of Excise Duty Payers
Czech Industrial Property Office	www.upv.cz	Norms, Patents and Standards
Ceska Posta (Czech Post)	www.cpost.cz	Incl. ZIP codes of CR
The Grant Agency of the Czech Republic	www.dec59.ruk.cuni.cz/gacr/welcome.html	The Grant Agency of CR
The Register of Advertising Agencies	www.hunter.cz/rra/english/index.html	The Register of Advertising Agencies

15. Trade Fairs

India

- India Trade Promotion Organization (ITPO) is the nodal agency of the Government of India for the country's external trade promotion. ITPO, during the existence of nearly three decades, has played a proactive role in catalyzing trade, investment and technology transfer processes. Its promotional tools include organizing of fairs and exhibition in India and abroad, Buyer-Seller meets, Contact Promotion Programmes, Product Promotion programmes, Promotion through overseas department stores, market surveys and information dissemination.
- **It offers the following:**
- 61,290 sq mts of covered exhibition space in 16 halls, besides 10,000 sq mts of open display area in prime area of New Delhi (Pragati Maidan).
- State of art exhibition halls
- Extensive infrastructure as well as marketing and information facilities for both importers and exporters.

- **List of annual key fairs**
- India International Trade Fair (IITF) held at Pragati Maidan in November. (About 6500 exhibitors and 25,00,000 visitors). Information Technology, capital goods, scientific and technological achievements in all sectors of industry, agriculture, telecommunications, infrastructure facilities, services sector, food, textiles etc.
- International Engineering and Technology Fair (IETF) - A reputed biennial fair organised by Confederation of Indian Industries (CII) at Pragati Maidan.
- India International Leather Fair & Delhi International Leather Fair
- Tex Styles India- Textiles
- Krishi expo-Agriculture
- Aahar- Food fair
- **Details of fairs and exhibitions can be ascertained from their website www.indiatradepromotion.org or contact General Manager(Marketing), Fax 0091-23371874. Email-itpo@giasdl01.vsnl.net.in or through their office in Frankfurt. Website-www.itpofrankfurt.com Email: info@itpofrankfurt.com**

Czech Republic

- Brno Trade Fairs and Exhibition (BVV): BVV was established as a joint stock company in December 1990. The premises of the exhibition center offer 196000 sqm of gross exhibition area. In July 1998, the leading German Fair Administration Messe Dusseldorf became the BVV majority proprietor and strategic partner. By the number of international fairs, exhibitors and the size of area, it has no competitors in the Czech Republic.

List of annual key fairs

- International Engineering Fair (MSV)
- KABO/STYL fair (Footwear/leatherwear)
- International exhibition of Defence and security technologies (IDET)
- International fair of Information and communication technology (INVEX).
- Further details about the fair including calendar of events can be ascertained from their website www.bvv.cz

Other Trade Fair Authorities

- Incheba Praha- is one of the important exhibition and fair organizers. In 2002, about 2000 exhibitors presented their products. Details can be ascertained from their website www.incheba.cz

Some useful hints

- Always carry visiting cards/brochures in sufficient quantities for free distribution at the Fair.
- Book space well in advance so as to get a vantage point.
- Arrange to do some advance publicity by engaging prospective buyers through email. Obtain database of companies from the Embassy/Chambers of Commerce.
- To the extent possible, lend an ethnic touch to the stall.
- Always hire professional translators during the Trade Fair for both business meetings and visitors hours. This will help in communicating effectively with visitors.
- Czech businessmen prefer to know you and your products before they engage in a profitable business discussion.
- Czechs, like all Europeans, are fastidious about consistent quality and delivery schedules. Kindly ensure that orders received matches sample shown to them. Delay in delivery schedule or inconsistent quality only portray us in bad light and create a ripple effect on Indian businessmen.

16. Tourism/Shopping and VAT refund

India

- India is one of the greatest tourist destinations with a rich and varied history, fabulous historical monuments including the world famous Taj Mahal, fairs and festivals, art and culture and handicrafts.
- Attractive packages offered by various travel agencies exist depending upon your interest and availability of time. Pl see list of travel agents under Hotel and Accommodation.
- **Some popular circuits are:**
- Delhi-Jaipur-Udaipur/Jodhpur-Agra; Mumbai-Aurangabad; Chennai-Mahabalipuram-ooty-Pondicherry; Bangalore-Mysore; Goa; Thiruvananthapuram-Kovalam-Cochin-Marari; Bhubaneswar-Konark-Puri; Kolkata-Bagdogra-Darjeeling-Gangtok

Shopping

- India is a shopper's paradise for those wanting to take home souvenirs representing India's kaleidoscope of arts and crafts at cheap affordable prices. Most states have their own emporia representing the best of its crafts at government-controlled prices.
- **Some popular shopping places:**
- Delhi: Central Cottage Industries Emporium, Janpath; Crafts Museum, Mathura Road, Dilli Haat near INA market; Hauz Khas Village, Chandni Chowk and Santhusti.
- Mumbai: World Trade Centre, Cuffe Parade; Akbarallys; Shoppers Stop; Tanishq; Fashion street
- Chennai: Poompuhaar; Tamil Nadu Handicrafts Development Corporation; Central cottage Industries emporium
- Kolkata: New Market; Central cottage Industries Emporium, Chowringhee.
- Please contact Government of India Tourist office, Frankfurt, if you require more details. Tel:0049-69-2429490 Fax:24294977. Email:info@India-tourism.com

Czech Republic

- In recent years, the Czech Republic has become a top tourist destination with Prague being the main center of attraction with its outstanding quality of its architectural sights and various historical styles. The country has over 100 castles.
- Besides Prague, other popular destinations are Karlstejn, Kutna Hora, Cesky Krumlov and Karlovy Vary.
- Please check website www.prague-info.cz or email: tourinfo@pis.cz if you need more details.

Shopping:

- Prague is known for its crystal and garnet. Though getting increasingly expensive, they are good value for money.
- **Some well Known Crystal Shops:** Moser, Na Prikope 12, Praha 1; Bohemia Crystal, Na Prikope 17 , Praha-1.
- **Shopping Malls:** Centrum Cerny Most, Chlumecka 765/6, Obchodni Centrum Novy Smichov, Plzenska 8, Praha 5, Metropole Zlicin, Revnicka 1, Praha 5-Zlicin, Palac Flora, Vinohradska 149, Praha 3, (open on all days)
- **VAT refund:** VAT refund can be claimed by visitors at the airport before departure for purchases of goods. The purchased goods should be taken out of the country and should not have commercial value. Please ask the shopkeeper for VAT refund form. More details can be accessed from website www.cs.mfcr.cz

17. Useful Phrase List Hindi - Czech

USEFUL HINDI WORDS

Hello/Good bye	Namaste
Thank you	Shukriya/dhanayvad
How are you?	Aap kaise hain?
Yes/No	Ha/nahin
Sorry	Maaf kijye
Please	Kripaya
OK	Theek hai
What?	Kya?
Where	Kahan?
How?	Kaise?
When?	Kab?
Who?	Kaun?
Why?	Kyon?
What is the price?	Isha kya dam hai?
I don't understand	Mai samjha nahi
Tell me the way, please	Kripya raasta batiaie
What is your name?	Aapka naam kya hai?
My name is ...	Mera naam ... hai
Right	Dahine
Left	Bayen
One	Ek
Two	Do
Three	Teen
Four	Chaar
Five	Paanch
Six	Cheh
Seven	Saat
Eight	Aath
Nine	Naun
Ten	Das
One hundred	Ek sau
Two hundred	Do sau

USEFUL CZECH WORDS

Hello	Dobrý den
Good bye	Nashledanou
How are you?	Jak se máte?
Yes/No	Ano/Ne
Sorry	Pardon/Promiňte
Please	Prosím
Thank you	Dekuji

OK	Dobře
What?	Co?
Where?	Kde?
How?	Jak?
When?	Kdy?
Who?	Kdo?
Why?	Proč?
What is the price?	Kolik to stojí?
May I have the bill?	Účet, prosím/Můžu zaplatit?
To pay	Platit
I don't understand	Nerozumím
Tell me the way please	Ukazte mi cestu, prosím/Kudy
What is your name?	Jak se jmenujete?
My name is....	Jmenuji se...
Right	Napravo
Left	Nalevo
One	Jeden
Two	Dva
Three	Tři
Four	Čtyři
Five	Pět
Six	Šest
Seven	Sedm
Eight	Osm
Nine	Devět
Ten	Deset
One hundred	Sto
Two hundred	Dvě stě
One thousand	Tisíc
Airport	Letiště
Breakfast	Snídaně
Lunch	Oběd
Dinner	Večeře
Tram	Tramvaj
Underground	Metro
Number	Číslo
Street	Ulice
